



# Agri benchmarking

**Craig Klemmer**  
**Principal ag economist**



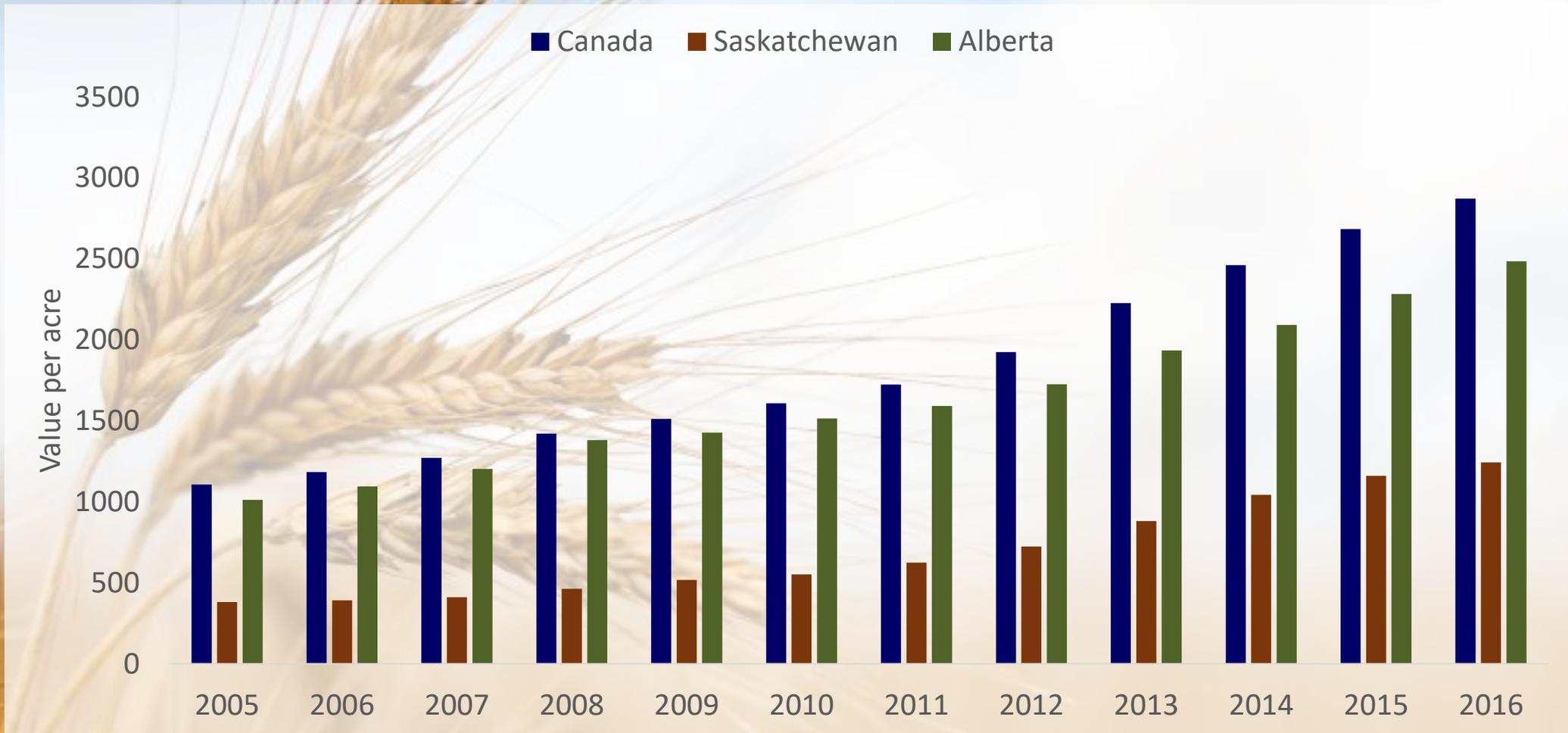
@CraigKlemmer



**Farm Credit Canada**  
Advancing the business of agriculture

Canada

# Farmland values double since 2008



Canada  
7.9%

B.C.  
8.2%

ALTA.  
9.5%

SASK.  
7.5%

MAN.  
8.1%

ONT.  
4.4%

QUE.  
7.7%

N.B.  
1.9%

P.E.I.  
13.4%

N.S.  
9.1%

N.L.  
N/A\*

2016

## FCC Farmland Values Report

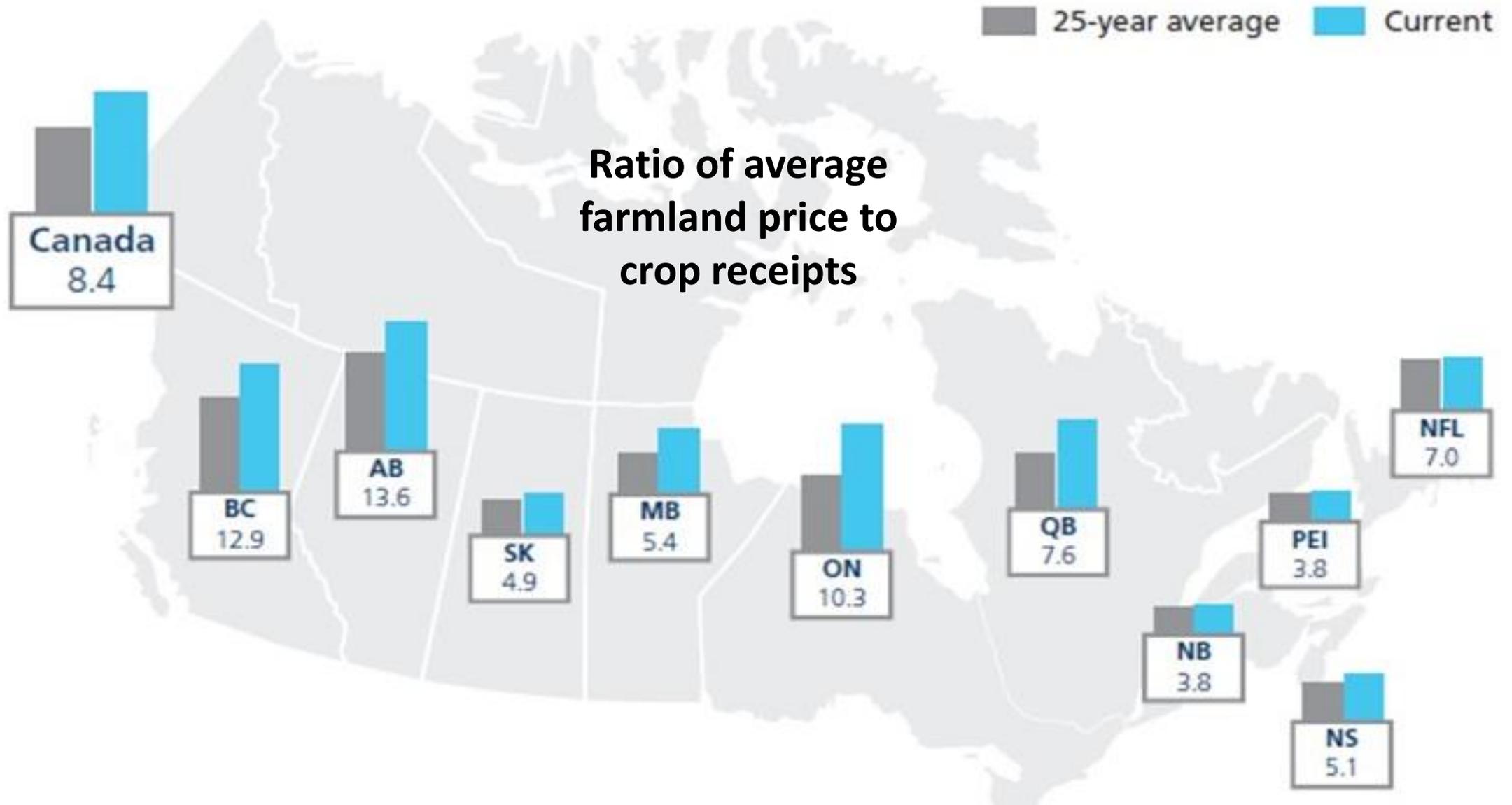
Change by province

January 1 – December 31, 2016

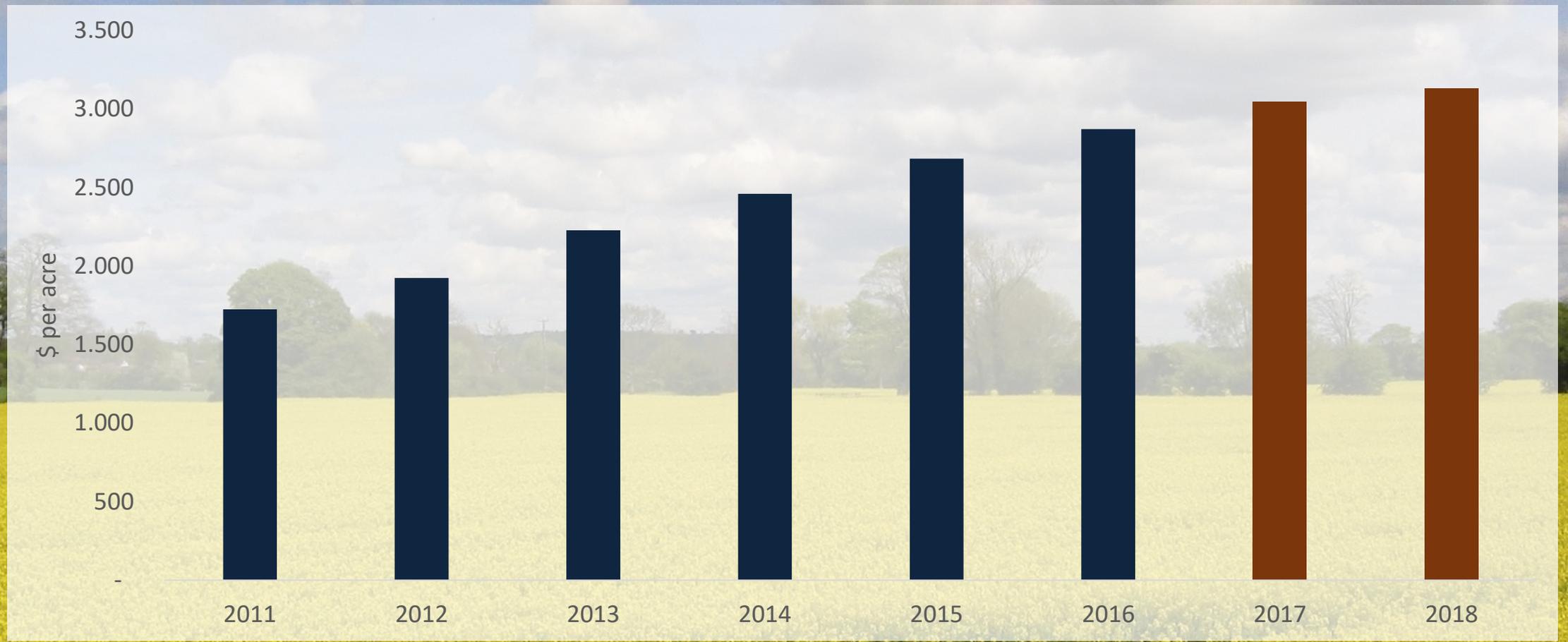
\*There was an insufficient number of publicly reported transactions in 2016 to accurately assess farmland values in Newfoundland and Labrador.



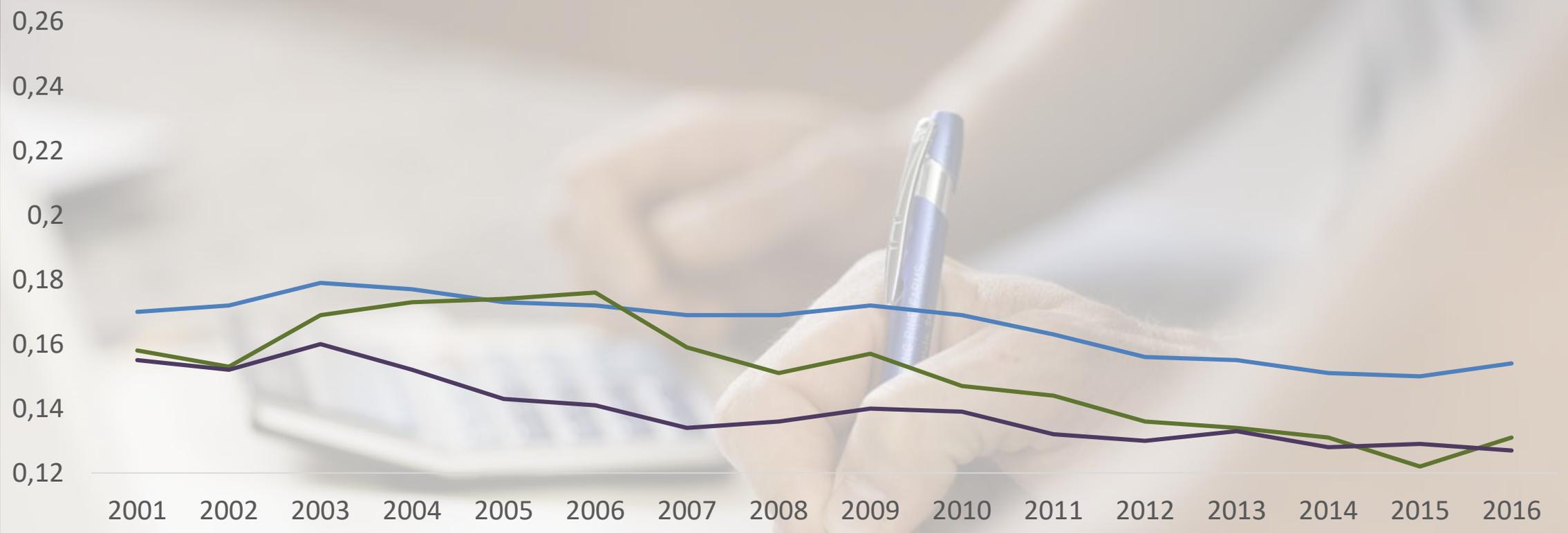
# Farmland values need to climb at the same pace as farm revenues



# Farmland and buildings

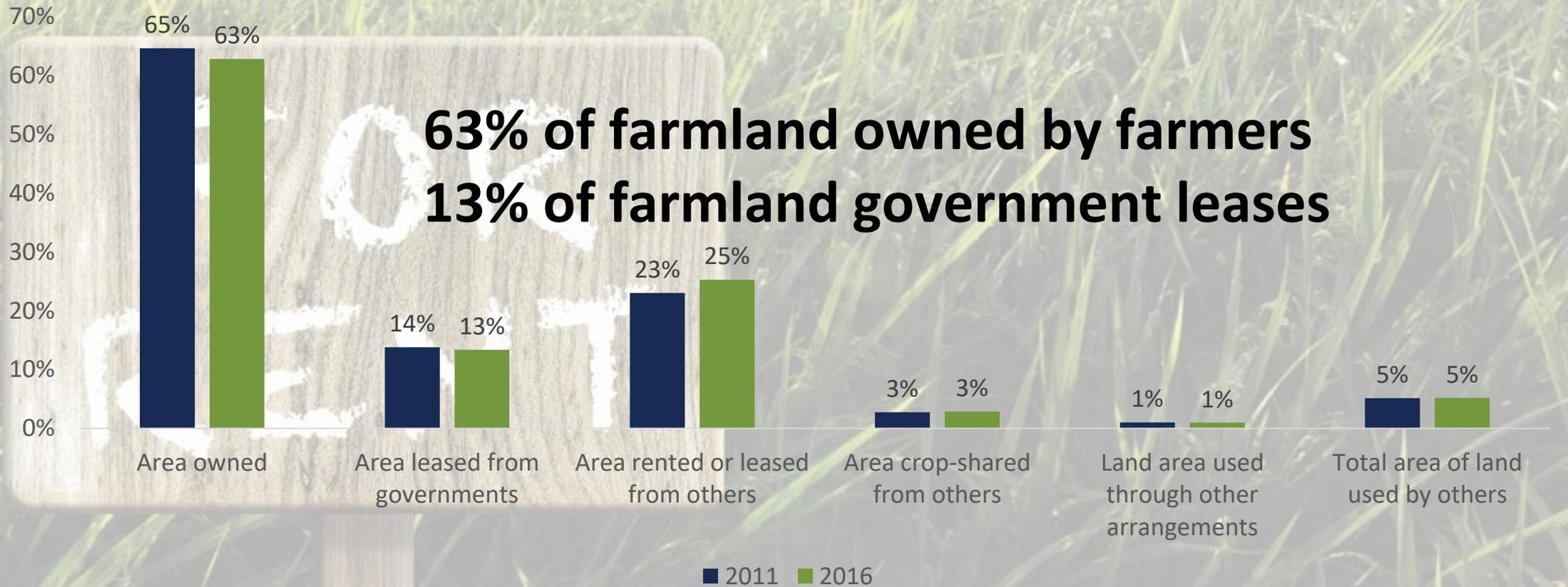


— Canada — SK — AB



Debt-to-assets supportive  
of industry health

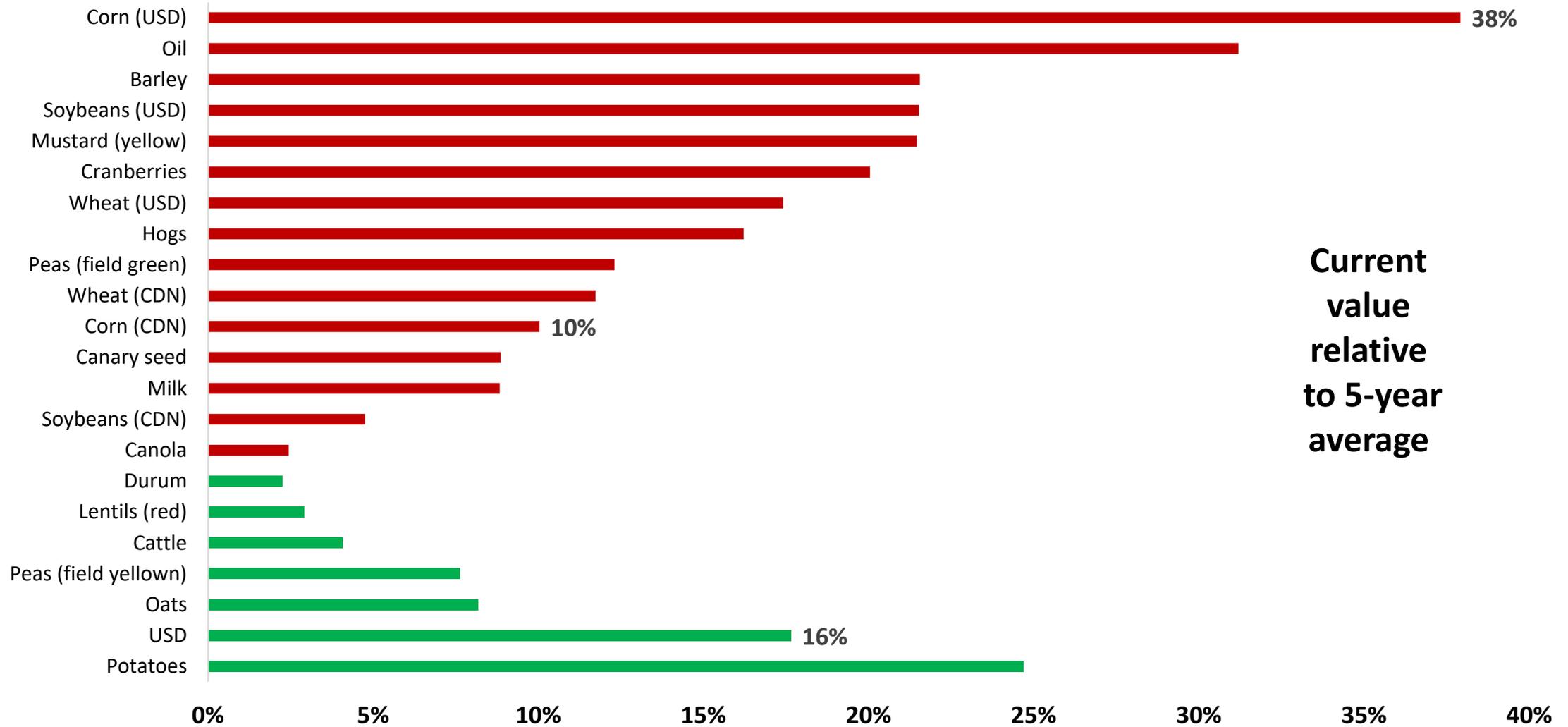
# Farmer continue to own majority of land



Health of Canadian  
and American  
agriculture  
**diverging**

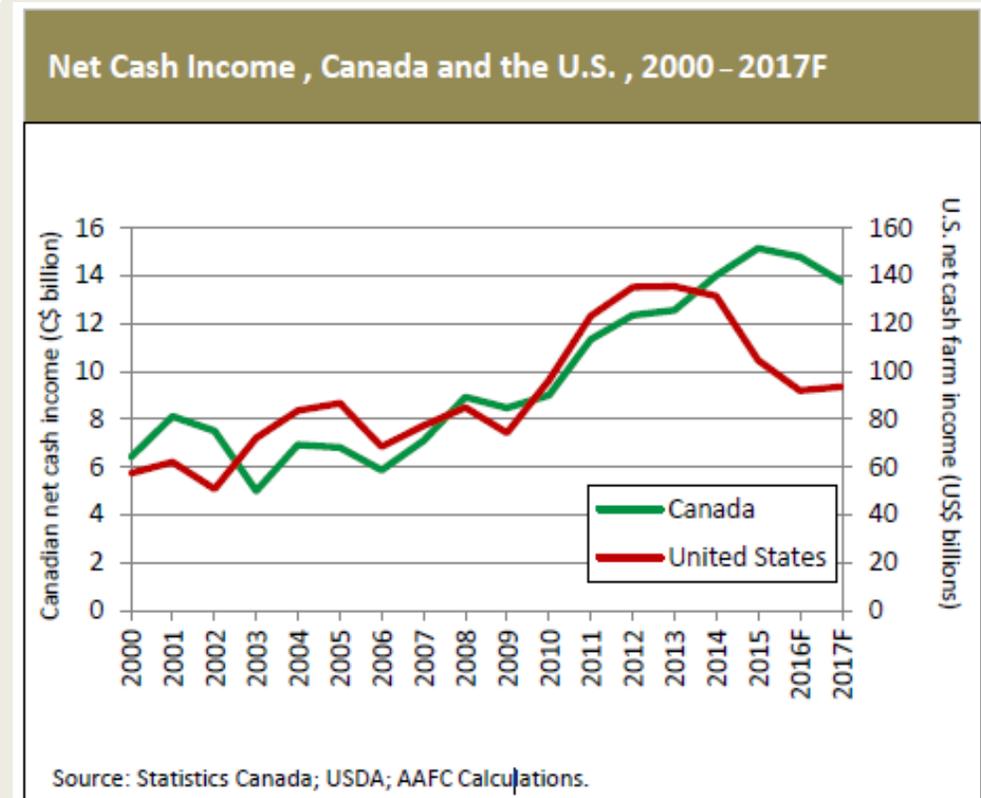


# Ag commodity prices under pressure....

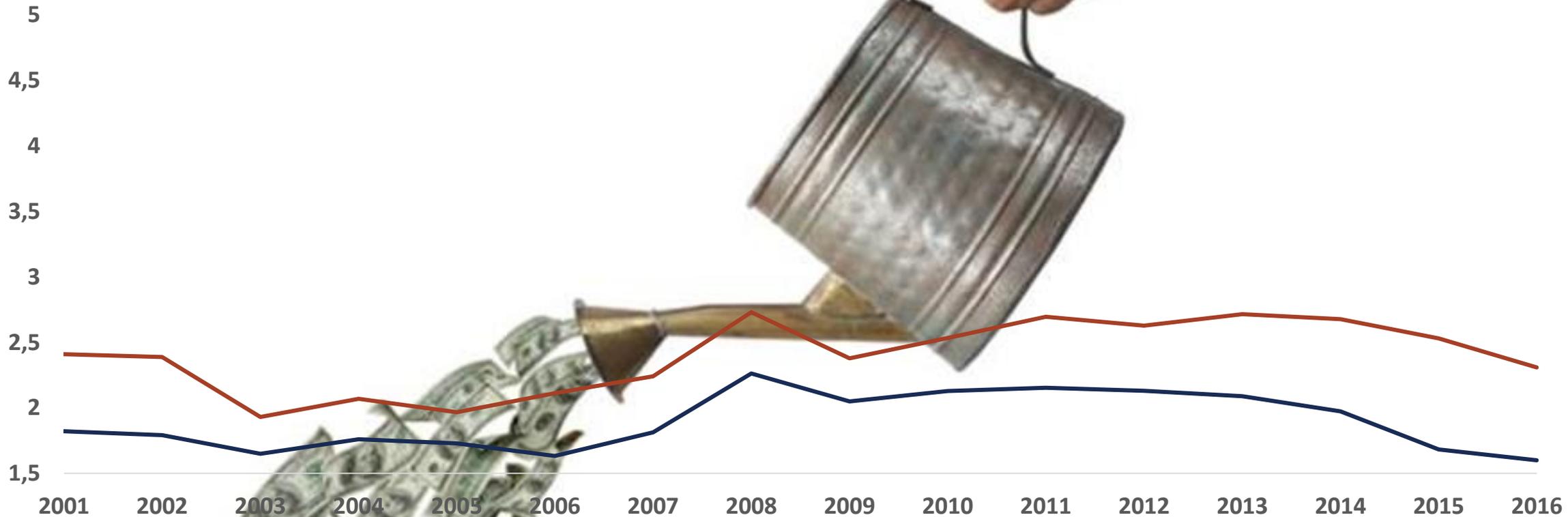


# Net cash income in Canada historically high

- Canadian net cash income to decline:
  - 2% in 2016
  - 7% in 2017
- 2017 forecast to be the 4<sup>th</sup> best year on record
- U.S. net cash income to increase slightly



— Canada — ON



Liquidity remains strong

