



AgriProfit\$ Business Analysis and Research Program

Anatoliy Oginskyy, ML Manglai

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Outline

- **AgriProfit\$ Business Analysis and Research Program (*AgriProfit\$*)**
- **20-Year Historic Cow-Calf Economic, Production, and Financial Benchmarks**
- **AgriProfit\$ GHG Simulation Module (Phase 1)**

What is it?



- ❑ A cost of production program to inform public and help farmers with decision making
- ❑ Started in 1990
- ❑ Covers all crops, cow-calf, drylot, and grasser enterprises
- ❑ Based on producers' accounting, financial, and production information collected by interviewers
- ❑ Methodology reflects the accrual-adjusted method
- ❑ Produces customized reports (balance sheet, income statement, enterprise analyses) and provincial benchmarks

How does it work?

AgriProfit\$

The **AgriProfit\$** business analysis and research program provides valuable management information to Alberta's crop and beef producers.

- An **AgriProfit\$** analysis details your production costs and returns for your beef, forage, grazing, and crop production on a per unit basis. (i.e: per cow, per lb. weaned, per bushel, per tonne.)
- **AgriProfit\$** research and analysis projects provide the information needed to help producers assess practical, on farm management options.
- Annual budgeting and strategic planning are more effective when you use your own costs.

Knowledge of your production costs is an important element in managing and controlling your business.

Alberta

Alberta

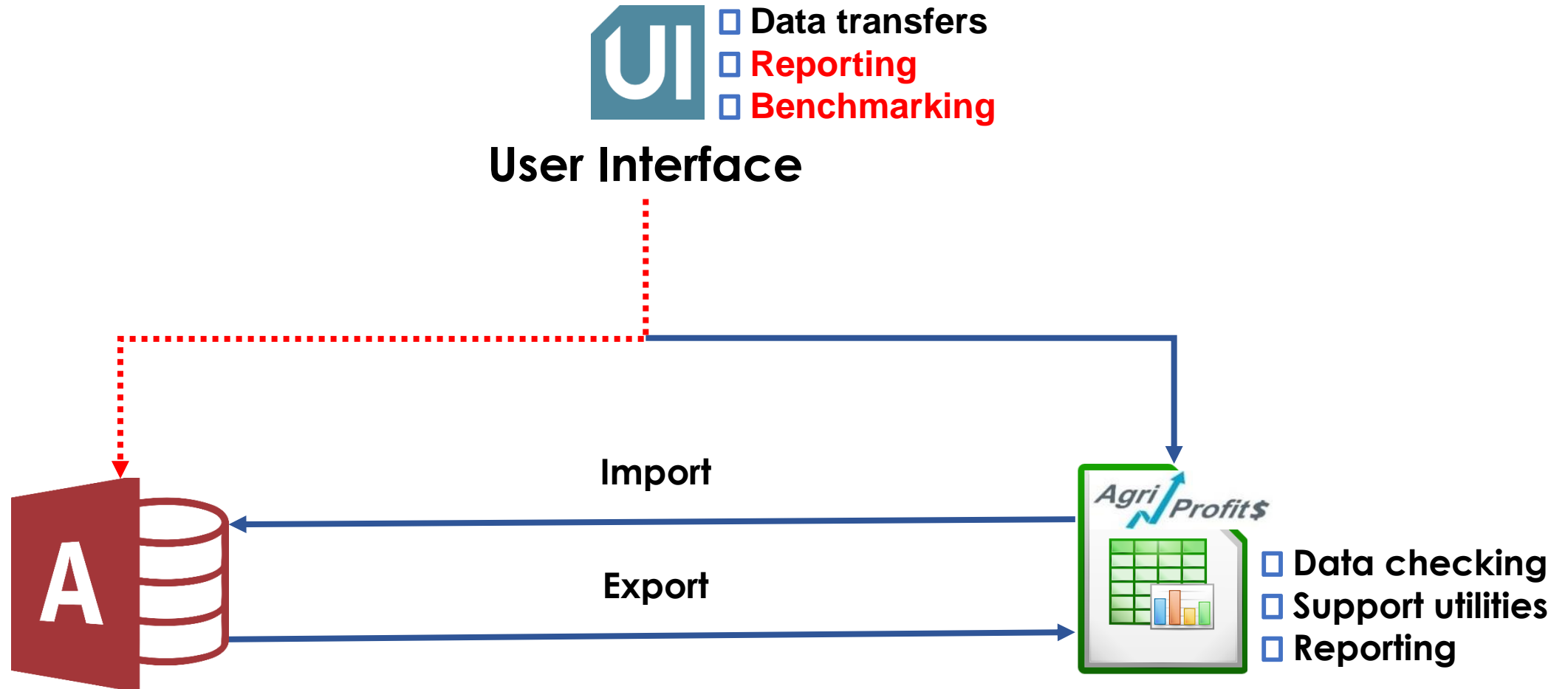
Agriculture
and Forestry

- ❑ A list of participants is formed and farm visits are scheduled
- ❑ During the farms visits financial and production data are collected in electronic form by trained interviewers
- ❑ Data are received and processed in the office
- ❑ Customized economic reports are mailed to the participants
- ❑ Individual meetings with participants are scheduled on request
- ❑ Sample benchmarks are produced, published, and send to participants

Growing Forward 2 
A federal-provincial-territorial initiative

AgriProfit\$

Software and technology



Benefits for participants

Why Participate?

An AgriProfit\$ customized business analysis is an important foundation for your management decisions. There is no cost to you but the investment of your time. The benefits are significant.

Your participation also contributes to industry and regional research that benefits both you and the crop and beef industry in being competitive in the future.

The information you provide is considered confidential. The collection is under the authority of section 33(c) of the *Freedom of Information and Protection of Privacy* (FOIP) Act. Only aggregated, non-identifying, information will be published and made available to the general public or organizations for research purposes.

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- ❑ A detailed financial analysis of their farms (i.e. balance sheet and income statement)
- ❑ A detailed economic analysis by enterprise (i.e. cow/calf, cereal, and oilseeds)
- ❑ Productions costs and returns on a per unit output (bushel, tonne) and unit of investment (acre, cow) basis
- ❑ Benchmarks reports comparable by region and soil zone
- ❑ AgriProfit\$ applied research information and bulletins

Example of cash expenses data table

Return to Farm

Help

Producer: John Smith
Farm Name: John Smith Ltd

Expenses - Cash Basis (2016)

Code	General Farm	Description	Total (\$)	Percent Allocated to:							Total % (must be 100)
				Cereals/ Oilseeds	Forage	Pasture	Cow-Calf	Beef Drylot	Other Farm	Non-Farm/ Personal	
1	2	3	4	5	6	7	8	9	15	16	17
Calculated Total			39861								
Example:	Fuel, Oil & Lube (85)		1350	30	30	10	5	5	20		100
81	Repair & Maintenance - Buildings (81)		1412.36				80.0	10.0		10.0	100
82	Repair & Maintenance - Machinery (82)		13426.25	25.0	25.0		25.0		25.0		100
83	Custom Work and/or Machine Rental (83)		132						100.0		100
84	Other Trucking Costs - not on module (84)		528	100.0							100
85	Fuel, Oil & Lube (85)		7987.2	25.0	25.0		25.0	25.0			100
86	Small Tools & Miscellaneous (86)		423.02						100.0		100
87	Land Tax (87)		1315.82	13.0	33.0	54.0					100
88	Vehicle License/Reg. & Insurance (88)		2312.25	25.0	25.0		20.0	10.0	10.0	10.0	100
89	Bldgs/Lvstk Licenses & Insurance (89)		4317	Hi: 20	20.0		25.0	10.0	20.0	5.0	100
90	Office Supplies (90)		285	20.0	20.0	20.0	20.0	20.0			100
91	Utilities - Natural Gas/Propane (91)		891.02	10.0	10.0		20.0		50.0	10.0	100
92	Utilities - Electricity (92)		2994.62	20.0	20.0	20.0	20.0	20.0			100
93	Utilities - Phone (93)		2959.64	Hi: 20	20.0	Hi: 20	20.0	20.0			100
94	Professional Fees (94)		0								0
95	Association Dues & Advertising (95)		135.5	20.0	20.0	20.0	20.0	20.0			100
96	Travel (96)		141.75	20.0	20.0	20.0	20.0	20.0			100
97	Tack, Horse, Guard Dog (97)		420				75.0		25.0		100
98	Other (98)		179.45	20.0	20.0	20.0	20.0	20.0			100

Example of cow-calf breeding/calving data table

[Return to](#)
[Help](#)

Producer: John Smith
Farm Name: John Smith Ltd

Cow-Calf Enterprise (2016)

	A	Breeding Season (brought from previous year) Information - Pasture 2015		
		Cows	Heifers	Total
Gestation Information	Number of Bulls Used	22	9	31
	Date bulls turned out	July 15, 2016 (mm/dd/yyyy)	July 15, 2016 (mm/dd/yyyy)	
	Trigger date	April 13, 2017 (mm/dd/yyyy)	April 13, 2017 (mm/dd/yyyy)	
	Date bulls removed/pulled from pasture	October 8, 2016 (mm/dd/yyyy)	September 15, 2016 (mm/dd/yyyy)	
Gestation Information	B Females Exposed	416	122	538
	(Number Pregnancy Checked)	0	122	122
	Less: - Open Females Sold (Cull)	44	9	53
	- Died Prior to Calving	6	3	9
	- Bred Cows Sold (include culls)	0	0	0
	Add: + Bred Females Purchased	18	29	47
	Less: - Open or Kept to be Re-Bred	0	0	0
	C 'Expected' to Calve in 2016	384	139	523
	D	Calving Information - Spring 2016		
		Cows	Heifers	Total
Calving Information	Date of First Calf	April 20, 2016 (mm/dd/yyyy)	April 20, 2016 (mm/dd/yyyy)	
	Cows Calved Before Trigger Date	0	0	0
	Cycle 1 (day 1-21)	231	115	346
	Cycle 2 (day 22-42)	102	16	118
	Cycle 3 (day 43-63)	31	5	36
	Cycle 4 (day 64+)	20	3	23
	Total			
	Date of Last Calf	June 30, 2016 (mm/dd/yyyy)	June 30, 2016 (mm/dd/yyyy)	
	Calving Period (days)	72	72	72

Example of crop and rations inventories data table

Return to Farm

Help

Producer: John Smith
Farm Nam John Smith Ltd

Crop and Rations Inventories (2016)

What Percentage (%) of STRAW is CONSUMED as feed?

Code	Commodity					Opening Inventory		Production	Purchased Feed		Sales	Fed to	
	Crop	Farmer Description	Unit Type	lbs/bale	% Moisture	# of units	\$/unit	total # of units	# of units	\$/unit	# of units	# of units	\$/unit
1	2	3	4	5	6	7	8	9	10	11	12	13	14
											DM Intake	24 lb/AU/d	
Calculated Total													
Example:	Feed Barley (8)		Bushel		12.4	68436	7	38120	0	0	56556	0	0
200	Alfalfa Hay (200)		Tonne		15.0	242.2	\$198.36	100.0	1.0	\$1.00	1.0	1,454.1	176.3
200	Alfalfa Hay (200)		Tonne		15.0	268.5	\$198.36	1.0	1.0	\$1.00	1.0	0.0	0.0
214	Mixed Grass Hay (214)		Tonne		15.0	0.0	\$0.00	0.0	0.0	\$0.00	0.0	0.0	0.0
230	Greenfeed (230)		Tonne		65.0	371.9	\$181.83	0.0	0.0	\$0.00	0.0	978.0	90.9
234	Other Silage (234)		Tonne		65.0	205.0	\$99.18	0.0	0.0	\$0.00	0.0	0.0	0.0
240	Grain Straw - General/Bedding (240)		Tonne		12.0	0.0	\$0.00	0.0	0.0	\$0.00	0.0	238.0	61.6

Example of grazing data table

[Return to](#)
[Help](#)
Producer: John Smith

Farm Name: John Smith Ltd

Grazing Information (2016)

Field/ Pasture No.	Code	Crop	Farmer Description	Total Acres	Number of Days	Or		Number of Head						
						Date In (mm-dd- yyyy)	Date Out (mm-dd-yyyy)	Cows or C/C Pairs	Bred Heifers	Repl't Heifers	Bulls	Grass Ylg's	Horses	Other
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
							Grazing Load:	Hi: 8 AUM/hd	0 AUM/hd	3 AUM/hd	2 AUM/hd	0 AUM/hd		
						Enter Avg Weights here in Lb/Hd:		1400	1000	950	2200			
Example:	Code	Alfalfa/Grass Pasture (300)	North Field	100	30	42156	42185	100	0	15	3	0	0	0
P2	305	Tame Grass Pasture (305)	Nancy's	58	53.0	06/09/2016	08/01/2016			31	1			
P2	305	Tame Grass Pasture (305)	Nancy's	58	59.0	08/31/2016	10/29/2016			31				
P1	305	Tame Grass Pasture (305)	home	160	58.0	06/04/2016	08/01/2016	28			1			
P1	305	Tame Grass Pasture (305)	home	160	58.0	06/05/2016	08/02/2016	29			1			
P1	305	Tame Grass Pasture (305)	home	160	32.0	08/31/2016	10/02/2016	47						
P3	305	Tame Grass Pasture (305)	Brians	320	83.0	06/09/2016	08/31/2016	30			1			
P3	305	Tame Grass Pasture (305)	Brians	320	52.0	08/31/2016	11/22/2016	40						
P4	312	Annual Cereal (312)	10	25	30.0	08/01/2016	08/31/2016	57		31	1			
P6	312	Annual Cereal (312)	5	28	21.0	10/02/2016	10/23/2016	47						
P6	312	Annual Cereal (312)	5	28	25.0	10/30/2016	11/24/2016	87		31				
P5	312	Annual Cereal (312)	11	34	45.0	11/24/2016	12/31/2016	87		31				

Example of cattle purchases data table

[Back to CowCalf](#)
[Help](#)

Producer: John Smith
Farm Name: John Smith Ltd

Production & Breeding Stock Purchases (Transferred In)

Code	Livestock Category	Sale / Transfer Date (mm/dd/yyyy)	No. of Head	Cash/ CMV	by Total		OR		by Average		Gross Value (\$)	Deductions (\$) (enter 0 if no expenses)		Net Value (\$)	Average Weight (lb/hd)	Average Value (\$/Hd)	Average Value (\$/lb)
					Total Weight (lbs)	Total Gross Value (\$)	Average Weight (lbs/hd)	Average Value (\$/lb)	Trucking	Other							
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16		
Calculated Total			113		0				204,025	0	0	204,025					
	Breeding Herd Purchased for Cash																
Example:	Bulls	June 15, 2016	2	Cash	2400	8000											
61	Open Heifers (61)	March 17, 2016	65	Cash	0.0	\$115,375.00	800.0		\$115,375.00	\$0.00	\$0.00	\$115,375.00	800.0	\$1,775.00	Lo: 2		
61	Open Heifers (61)	November 17, 2016	29	Cash	0.0	\$51,300.00	881.0		\$51,300.00	\$0.00	\$0.00	\$51,300.00	881.0	\$1,768.97	Lo: 2		
43	Bred Cows (43)	November 17, 2016	18	Cash	0.0	\$31,450.00	1,040.0		\$31,450.00	\$0.00	\$0.00	\$31,450.00	1,040.0	\$1,747.22	\$1.68		
41	Bulls (41)	December 7, 2016	1	Cash	0.0	\$5,900.00	1,500.0		\$5,900.00	\$0.00	\$0.00	\$5,900.00	1,500.0	\$5,900.00	Hi: 4		

Examples of reports

June 6, 2017

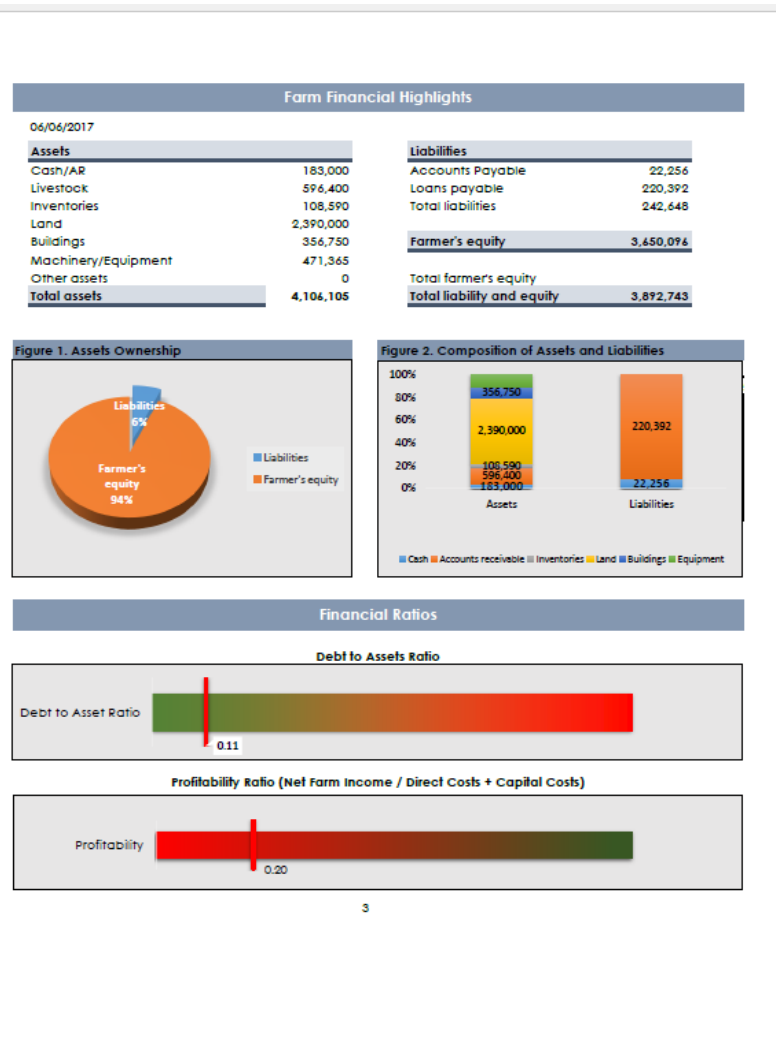
2016 Cow-Calf Enterprise Report

16-2372

Cows Wintered: 240

151 hd @ 621 lbs

	Total (\$)	\$/Cow	% to Total	\$/lb
1 Weaned Calves	142,887.50	595.36	70%	1.52
6 Cull Cows/Open Heifers	34,020.18	141.75	17%	
7 Bulls	8,733.55	36.39	4%	
8 Bred Cows/ Bred Heifers	51,896.73	216.24	26%	
9 Miscellaneous Receipts	7,846.89	32.70	0%	
10 Government Programs	0.00	0.00	0%	
11 Inventory Adjustment	12,600.00	52.50	27%	
12 Less: Cattle Purchases	55,100.00	229.58	100%	2.16
VALUE OF PRODUCTION	202,884.85	845.35		
1 Winter Feed (tonnes)	68,670.68	286.13	41%	
2 Bedding (tonnes)	0.00	0.00	0%	
3 Pasture (AUM)	0.00	0.00	0%	
4 Veterinary & Medicine	5,214.12	21.73	3%	
5 Breeding Fees/Bull Rental	4,290.98	17.88	4%	
6 Trucking & Marketing Charges	6,659.72	27.75	3%	
7 Fuel	5,168.24	21.53	7%	
8 Repairs - Machine	11,802.60	49.18	9%	
9 Repairs - Corral & Buildings	14,754.02	61.48	1%	
10 Utilities & Miscellaneous Expenses	2,034.07	8.48	1%	
11 Custom Work & Specialized Labour	1,679.42	7.00	0%	
12 Operating Interest Paid	0.00	0.00	0%	
13 Paid Labour & Benefits	10,610.00	44.21	6%	
14 Unpaid Labour & Benefits	165,141.73	700.47	100%	1
VARIABLE COSTS	165,141.73	700.47		
1 Share/Lease Cattle Payments	5,130.05	21.38	12%	
2 Taxes, Water Rates, Lic & Insurance	10,235.12	42.45	24%	
3 Equipment & Buildings:	25,066.01	104.44	20%	
a) Depreciation	25,066.01	104.44	0%	
b) Lease Payments	0.00	0.00	4%	
4 Paid Capital Interest	0.00	0.00	0%	
TOTAL CAPITAL COSTS	42,092.40	175.01	100%	
CASH COSTS (B+C-B14 - C3a)	174,488.33	727.03		
TOTAL PRODUCTION COST (B+C)	210,144.33	875.68		
GROSS MARGIN (A-D)	245,566.69	1023.19		
RETURN TO EQUITY (A-E)	156,695.97	652.90		
INVESTMENT	457,200.00	2030.00		
1 Land	904,918.84	3779.16		
2 Buildings				
3 Machinery (excluding irrigation)				
5 Breeding Stock				
TOTAL INVESTMENT				



4/9/2017

2016 Drylot Enterprise - Individual Pen Analysis

16-2002

Pen No: 1

Type: Feeder Heifer (156)

Feeder Performance:		Type: Feeder Heifer (156)	
No. of Head	181	No. of Head	181
Avg. In Weight	625.00 lbs./hd	Avg. Out Weight	701.59 lbs./hd
Avg. In Value	1,000.00 \$/hd	Avg. Out Value	1,259.11 \$/hd
Shrink	0.00 %	Shrink	0.00 %
		Death Loss	0.00 %
		Death Loss	0.00 %

Unit Returns:

	Total \$	\$/cwt gain	\$/Hd/Day	\$/Hd Sold
Cattle Closed	1,259.11			1,259.11
Cattle Placed	1,000.00			1,000.00
Value of Production	259.11			259.11

Efficiency Measures

	Days on Feed	FCE - As Fed	FCE - DM
A.D.G.	139.46	0.55 lbs./day	80.8 (feed/gain)
			24.7 (feed/gain)
			76.6 lbs.

Feed Utilization:

	As Fed Basis	Dry Matter Basis
a) Dry Roughage	0.46	0.40
b) Silage	43.29	15.18
c) Grains	66.30	23.82
- Barley	5.44	1.97
- Wheat	0.00	0.00
- Oats	0.00	0.00
d) Supplements	0.00	0.00
e) Straw	0.00	0.00

Margins & Break-Even

	Total \$	\$/cwt gain	\$/Hd/Day	\$/Hd Sold
Feed	22,039.96	198.40	1.09	12.31
Bedding	324.00	2.34	0.01	1.79
Vet. Med. & Injection	1,495.37	10.79	0.06	8.26
Trucking & Marketing	2,051.59	14.80	0.08	11.33
Fuel, Oil & Lubric	1,527.15	11.02	0.06	8.44
Repairs & Maint. - Bldgs & Mach.	2,257.39	16.28	0.09	12.47
Utilities & Miscellaneous	9,650.84	69.62	0.38	53.32
Custom Work	846.03	6.25	0.03	4.78
Operating Interest Paid	0.00	0.00	0.00	20.61
Operator & Wired Labour	3,729.73	26.90	0.15	20.61
Total Variable Costs	49,740.00	440.99	2.52	324.31
Total Fixed Costs	2,263.17	16.33	0.09	12.50
Share/Lease Cattle P.	0.00	0.00	0.00	0.00
Taxes, Water Rates, Lic	295.77	2.13	0.01	1.63
a) Depreciation	1,967.39	14.19	0.08	10.87
b) Lease Payments	0.00	0.00	0.00	0.00
Paid Capital Interest	0.00	0.00	0.00	0.00
Total Cash Costs	48,614.92	430.48	2.69	336.81
Gross Margin	-1,715.36	(12.37)	(0.07)	(9.48)
Return to Equity	-4,769.66	(34.41)	(0.19)	(24.35)
Total Capital Investment	36,757.25	265.15	1.46	203.08

Placement Date: 1/1/2016

Close-Out Date: 5/18/2016

Total Pen Head-Days: 25,243

Labour Usage: (Hour/Hd/Day) 0.009

Examples of provincial benchmarks

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	2011	2012	2013	2014	2015	Average of Years
Average Farm Size (wintered cows)	212	198	205	217	190	205
(A) Value of Production						
1. Weaned Calves	787.49	715.59	943.54	1,465.08	1,350.33	1,033.57
6. Cull Cows/Bred Heifers	142.54	158.91	147.13	296.40	272.13	203.44
7. Bulls	16.56	25.87	20.33	42.32	32.47	27.55
8. Bred Cows/Bred Heifers	23.30	16.14	0.59	0.00	1.21	17.78
9. Miscellaneous Receipts	0.73	0.00	0.12	93.07	0.52	0.52
10. Government Programs	0.00	87.01	94.14	0.00	6.02	96.84
11. Inventory Adjustment	192.97	274.66	306.12	475.53	791.90	419.15
12. Less: Cattle Purchases	270.74					
13. Less: Cattle Sales	892.85	728.99	820.29	1,431.51	907.63	967.36
(B) Variable Costs						
1. Winter Feed	214.75	265.77	274.04	330.47	307.40	278.36
2. Bedding	10.95	11.67	19.25	10.26	16.48	13.64
3. Pasture	259.39	218.16	194.82	22.93	232.04	21.03
4. Veterinary & Medicine	16.83	0.73	15.31	16.67	21.03	15.30
5. Breeding Fees/Bull Rental	11.68	13.95	12.26	6.45	26.41	5.48
6. Trucking & Marketing Charges	13.65	11.47	8.97	18.44	7.86	1.65
7. Fuel	10.40	4.41	18.47	6.20	2.78	12.44
8. Repairs - Machine	5.33	15.33	3.28	1.28	14.38	34.55
9. Repairs - Corals & Buildings	13.09	5.75	0.63	10.85	34.95	
10. Utilities & Miscellaneous Expenses	4.47	1.01	7.90	38.14		
11. Custom Work & Specialized Labour	2.63	13.26	35.16			
12. Operating Interest Paid	15.95	31.47				
13. Paid Labour & Benefits	32.79					
14. Unpaid Labour	613.08	623.61	627.29	770.04	729.79	673.87
(C) Total Capital Costs						
1. Share/Lease Cattle Payments	2.27	1.99	11.59	0.00	3.19	3.77
2. Taxes, Water Rates, Lic. & Insurance	6.56	7.95	9.57	8.63	46.52	8.54
3. a) Equipment & Building Depreciation	29.02	34.94	33.47	34.11	46.52	1.51
4. b) Lease Payments	0.42	1.00	3.47	2.56	3.51	3.49
5. Paid Capital Interest	4.58	3.70				
(D) Cash Costs (B+C-B14-C3a)	42.84	49.57	61.12	47.63	712.01	656.63
(E) Total Production Costs (B+C)	594.11	606.78	619.77	745.42	793.48	726.58
(F) Gross Margin (A-D)	298.74	122.21	200.52	686.08	195.62	310.7
Return to Unpaid Labour (A-E+B14)	269.71	87.27	167.95	651.98	149.09	275.1
Return to Investment (A-E+C4)	241.50	59.50	135.36	616.06	117.65	244.1
Return to Equity (A-E)	236.92	55.80	131.89	613.83	114.15	240.1

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Figure 3. Physical Performance

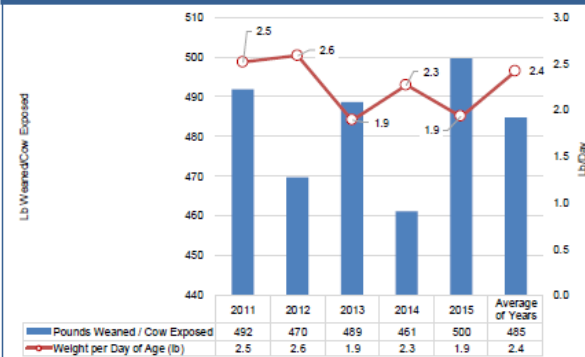
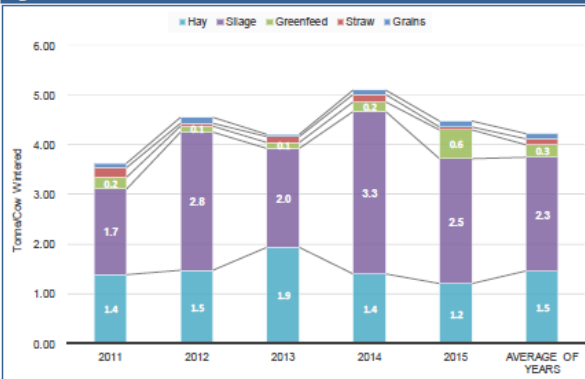


Figure 4. Winter Feed Use



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Table 3. Physical Performance Indicators

	2011	2012	2013	2014	2015	Average of Years
BREEDING SEASON INFORMATION						
Start of Breeding Period - no. of days	6/26/10	7/6/11	6/19/12	6/30/13	6/24/14	6/27/12
Length of Calving Period (days)	92	85	97	69	76	84
FEMALES EXPOSED						
+ Bred Females Purchased	236	216	230	247	216	228
+ Bred Females Sold	11	5	5	11	1	7
+ Open Cows Culled	7	12	8	4	1	7
+ Open Females Kept Back to be Re-Bred	23	20	22	33	14	22
+ Cow Deaths Prior Calving	4	3	2	3	3	3
COWS/HEIFERS CALVED						
+ Set of Twins	3	2	1	2	1	10
+ Calves Born Dead / Aborted	210	184	202	216	182	198
LIVEBIRTHS						
+ Pasture Loss (after 24 hours)	8	3	4	5	3	3
+ Baby Calves Purchased	206	7	7	7	6	7
+ Baby Calves Sold	7	7	199	214	179	194
CALVES WEANED						
Days on Feed	198	172	192	207	176	188
SELECTED FEEDING PERFORMANCE						
Winter Feed Use Total as Fed (tonne AF/cow)	139	160	176	170	182	160
a) Hay	3.6	4.6	4.2	5.1	4.5	4.2
b) Silage	1.4	1.5	1.9	1.4	1.2	1.5
c) Greenfeed	1.7	2.8	2.0	3.3	2.5	2.3
d) Straw (feed)	0.2	0.1	0.1	0.2	0.6	0.3
e) Grains	0.2	0.1	0.1	0.1	0.1	0.1
PHYSICAL PERFORMANCE INDICATORS						
Conception Rate (%)	0.1	0.1	0.1	0.1	0.1	0.1
Calving Rate (%)	0.1	0.1	0.1	0.1	0.1	0.1
Wearing Rate (%)	87	88	89	85	89	88
Calf Crop (%)	98	98	98	99	98	98
Females Calved in First 2 Cycles (%)	96	96	97	97	98	98
Pounds Weaned / Cow Exposed	82	83	85	81	98	83
Lean Weight as a % of Cow Weight	84	83	86	88	87	85
Weight per Day of Age (lb)	492	470	409	461	500	485
Weight per Day of Age (lb)	45	42	44	42	44	44
Weight per Day of Age (lb)	2.5	2.6	1.9	2.3	1.9	2.4
Weight per Day of Age (lb)	1.375	1.403	1.369	1.398	1.366	1.381

6

Benefits for Alberta public

- ❑ Up-to-date high quality financial and production information available for general public and government agencies. Collected production information is very detailed that makes it unique in Canada and internationally
- ❑ AgriProfit\$ applied research media publications like newsletters bulletins, and presentations
- ❑ More than 20-year comprehensive dataset that can be used for in-depth trend exploration, policy analysis, modeling, and forecasting

Future developments

- ❑ Extending business analysis capabilities
- ❑ Flexibility in surveying emerging issues, mgmt. practices, and policies/regulations
- ❑ Historical enterprise (cow/calf, crops, etc.) and thematic benchmarking (feed rations, breeding genetics, etc.)
- ❑ Sustainability benchmarking by combining social, economic, and environmental indicators

Whom to contact

AgriProfit\$ Business Analysis and Research Program

Program Information

To Enroll or For Further Information Contact

Tel: 310-FARM (3276)

Beef: [Anatoliy Oginskyy](#) 310-0000, 780-427-5390

Crops: [Rawlin Thangaraj](#) 310-0000, 780-422-4056

Program: [Pauline Van Biert](#) 310-0000, 780-415-2153

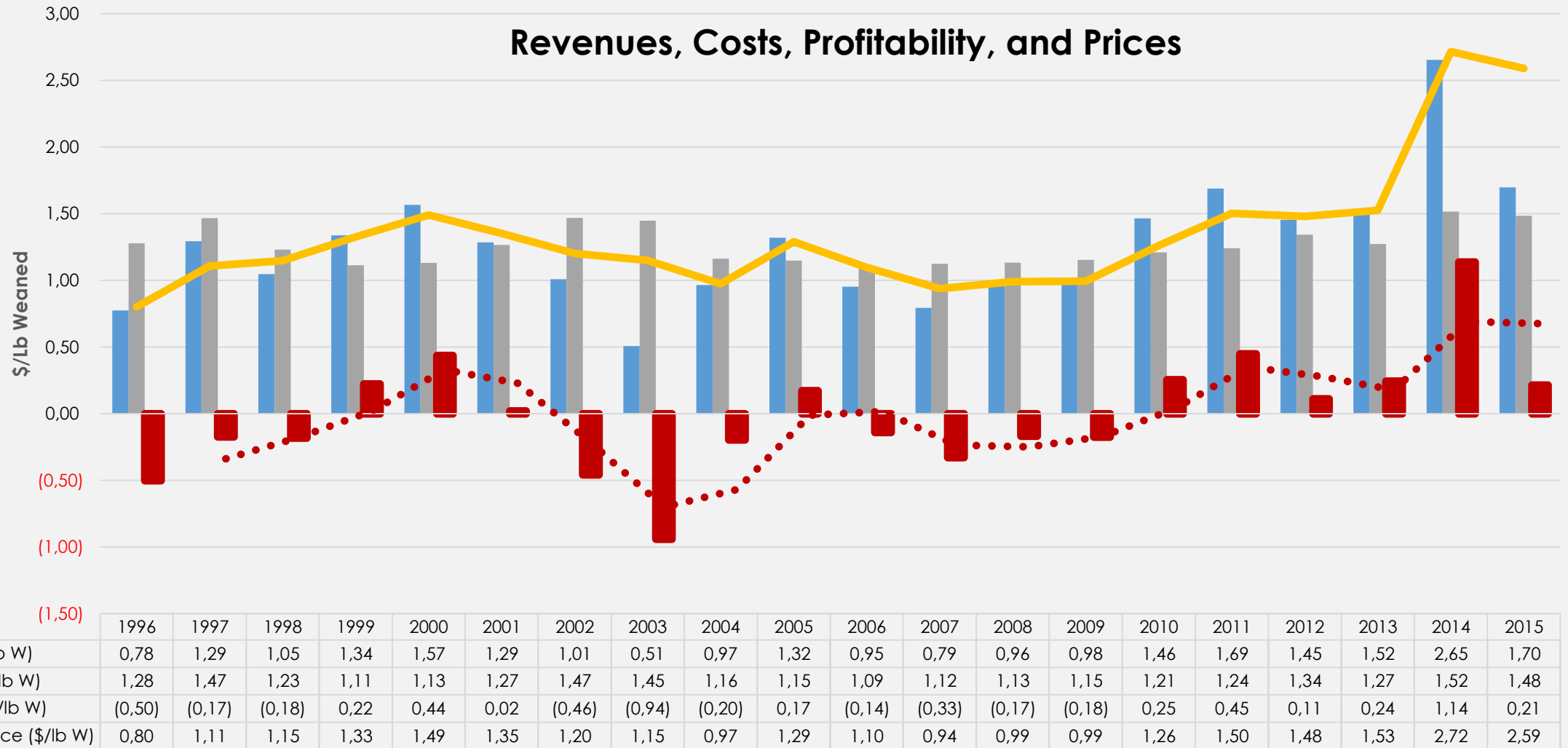
Website: [AgriProfit\\$ Beef Economics](#) and [AgriProfit\\$ Crop Economics](#)
www1.agric.gov.ab.ca/general/progserv.nsf/All/pgmsrv385

Cow/Calf Historic Benchmarks

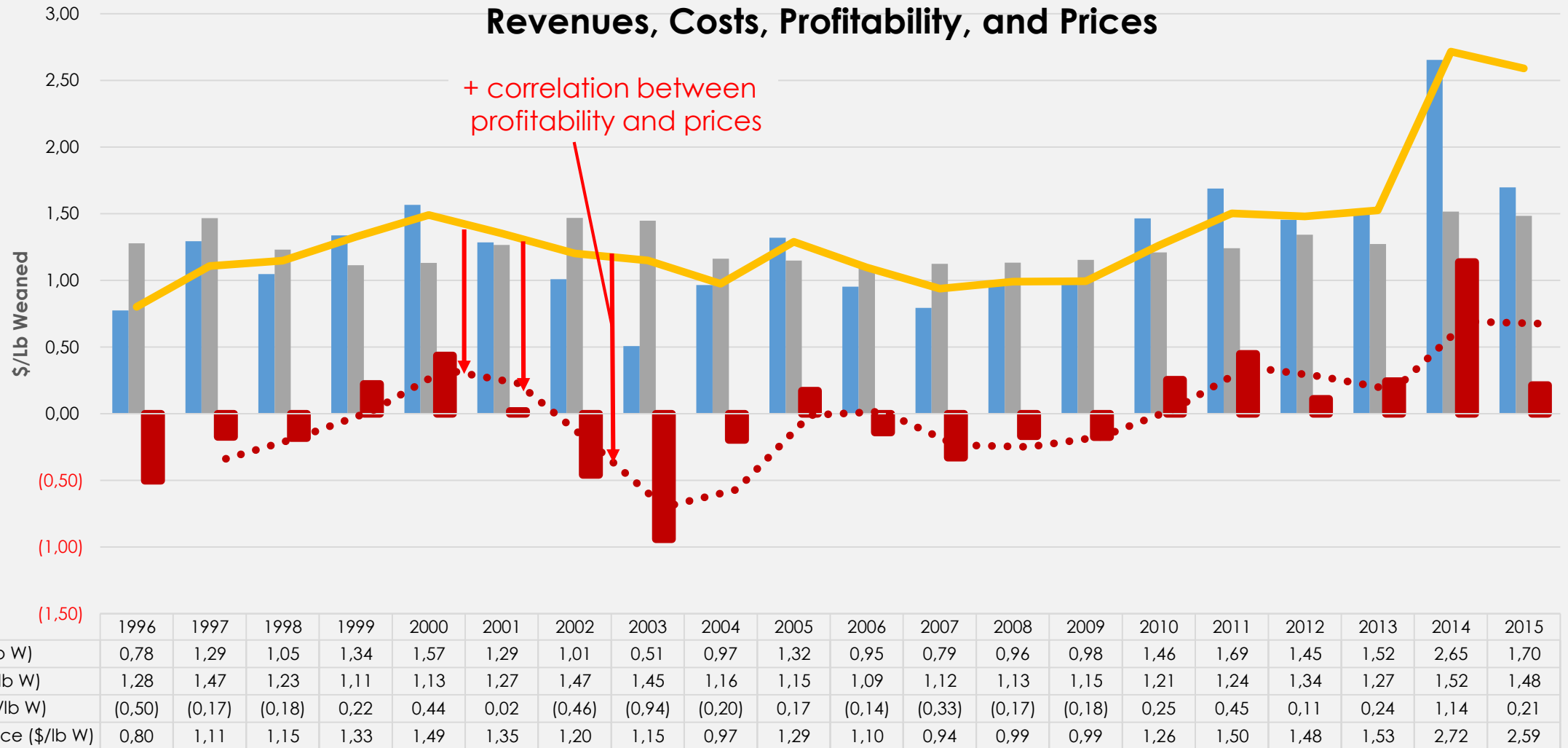
Motivation

- **Increase the amount of information derived from the collected data by by generating and maintaining general purpose and thematic historic benchmarks for public and government use, and for in-depth trend exploration, modeling, and forecasting**

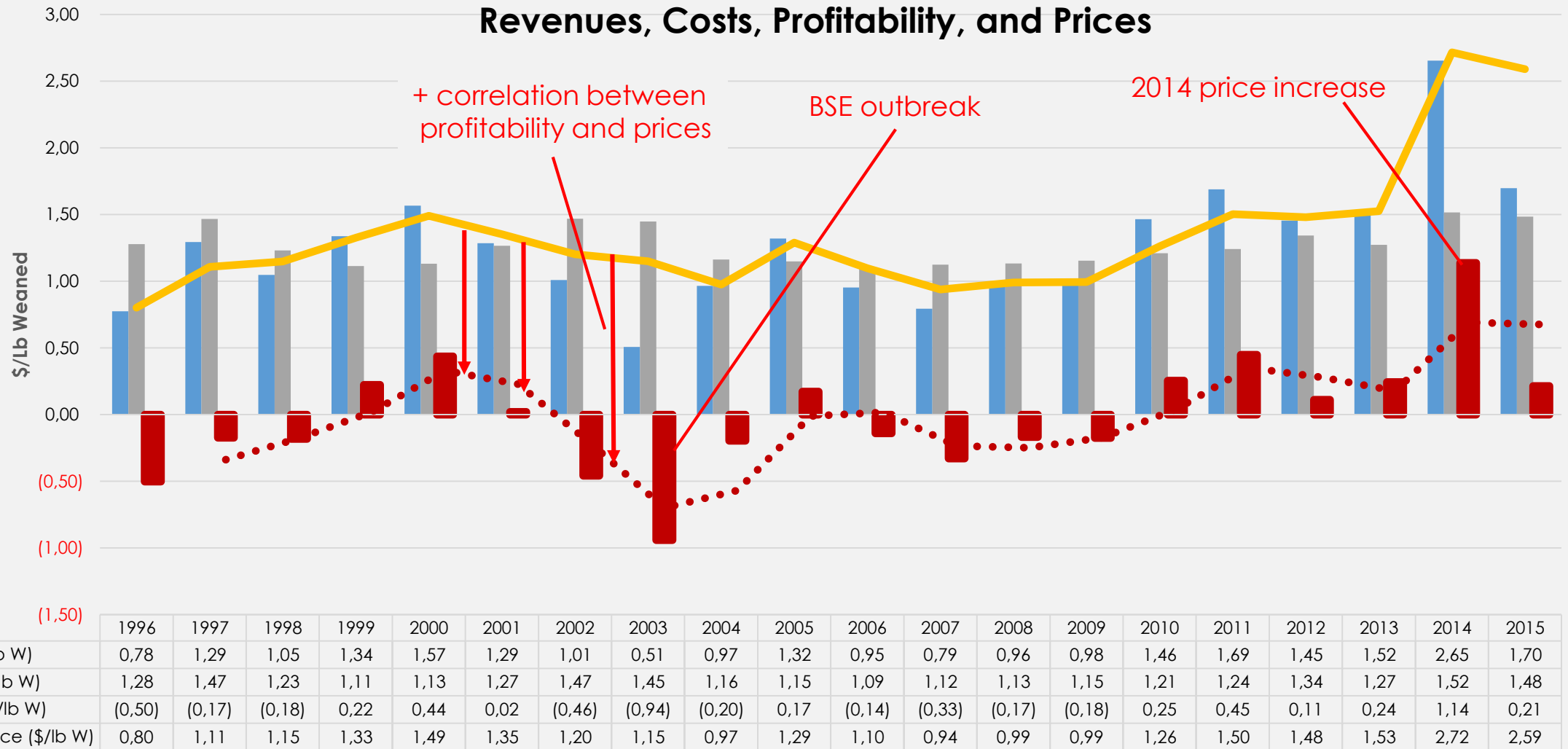
Does the sample reflect external conditions and shocks?



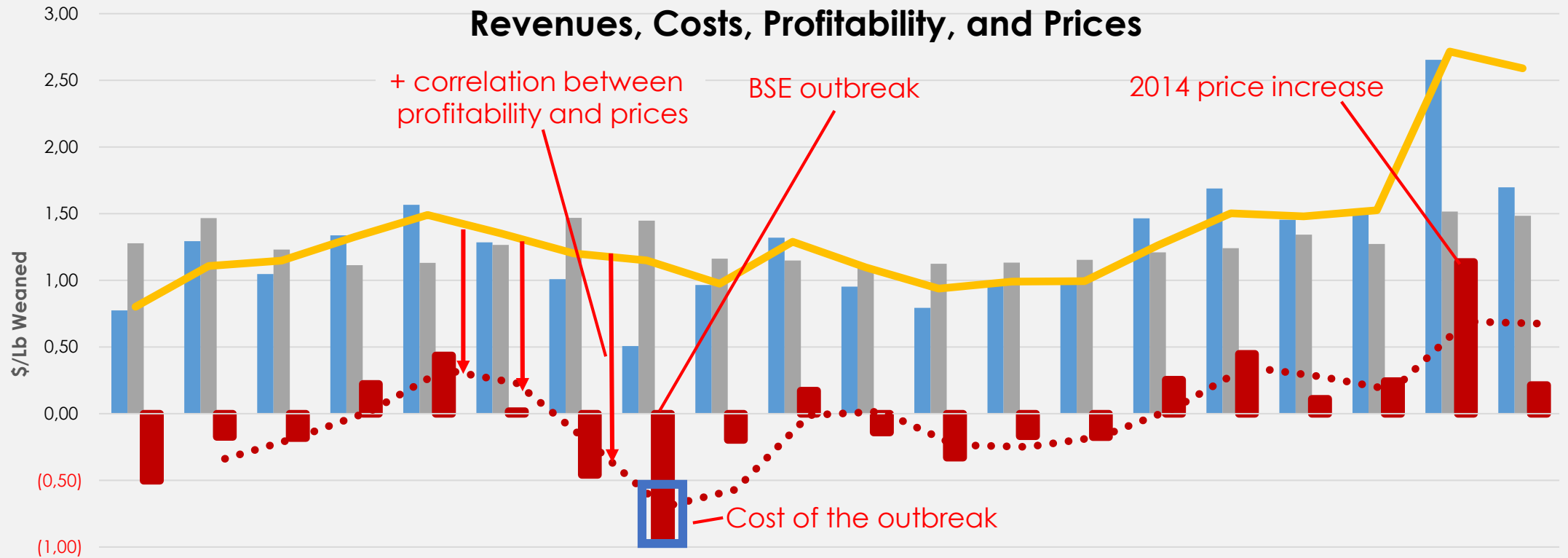
Does the sample reflect external conditions and shocks?



Does the sample reflect external conditions and shocks?

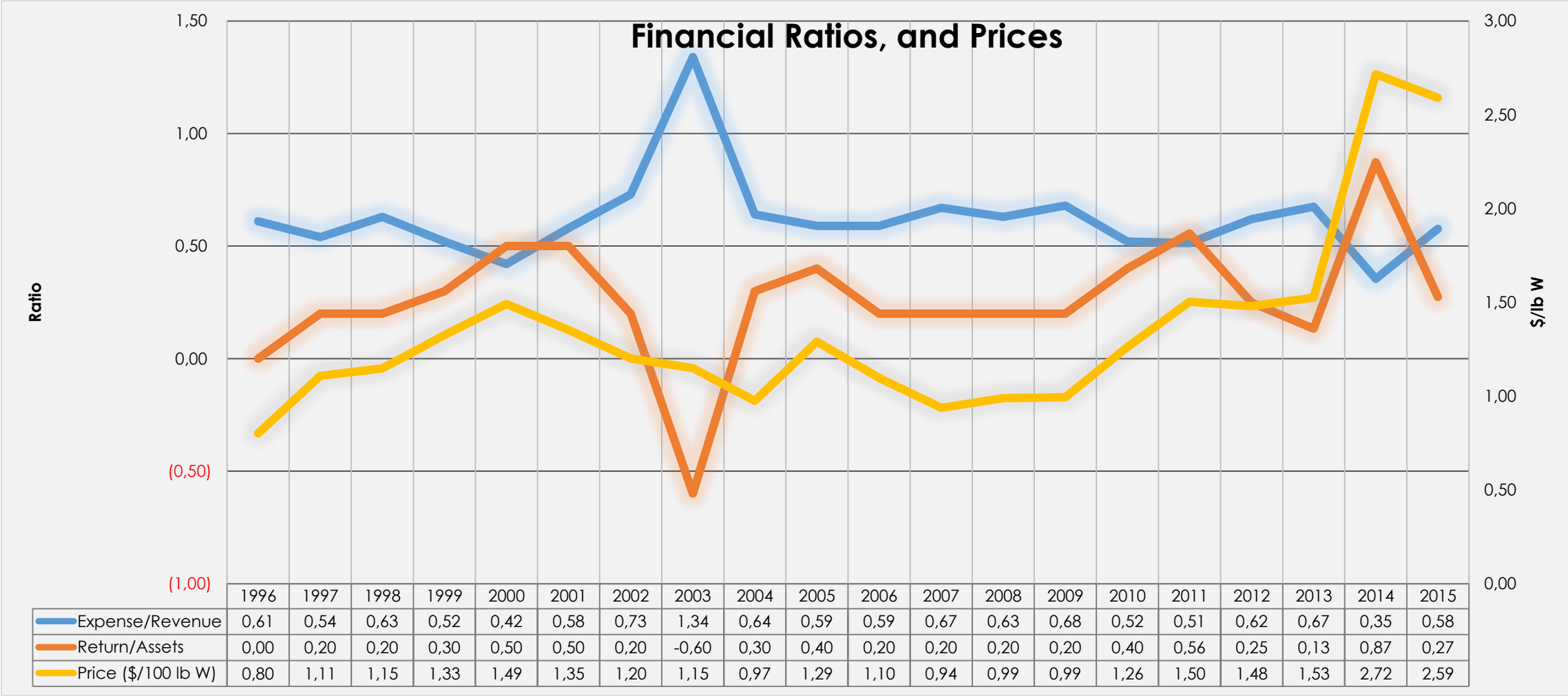


Does the sample reflect external conditions and shocks?

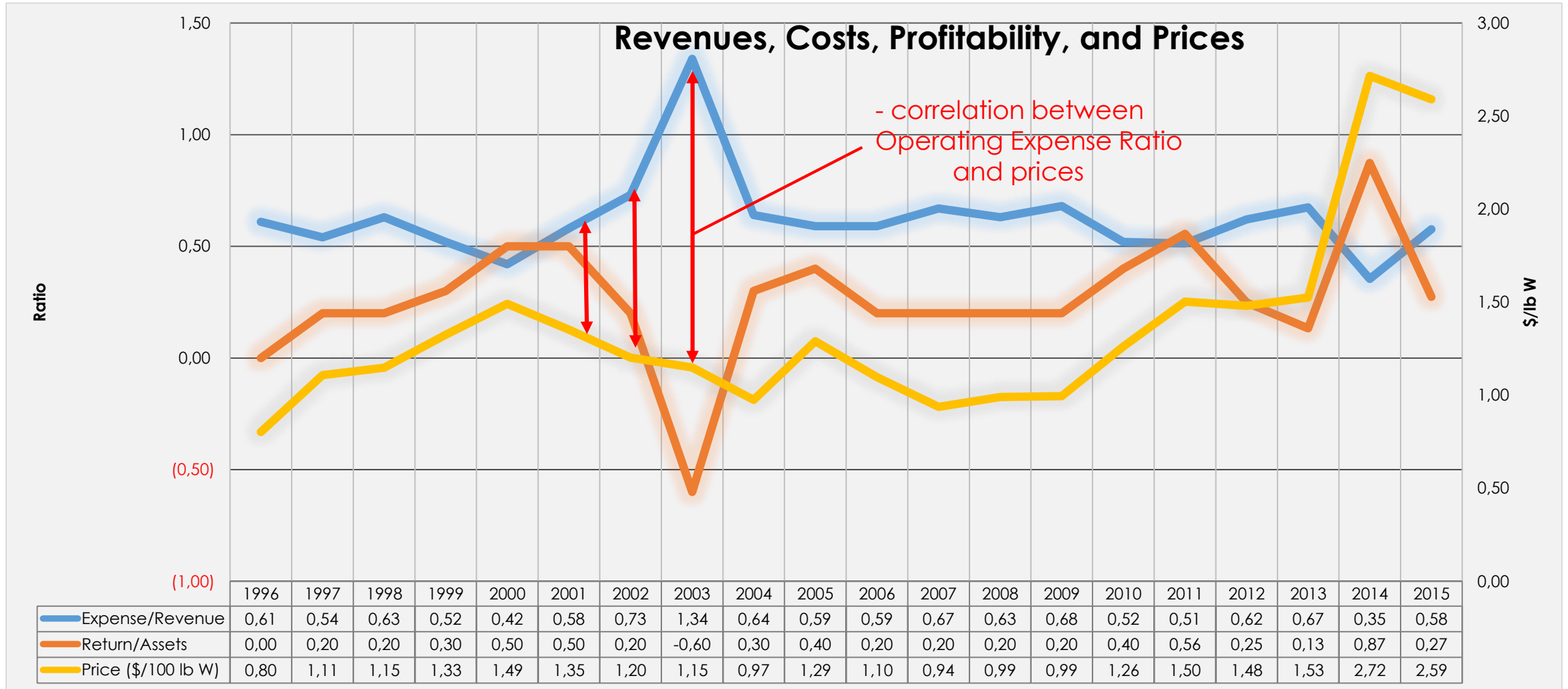


	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Revenue (\$/lb W)	0,78	1,29	1,05	1,34	1,57	1,29	1,01	0,51	0,97	1,32	0,95	0,79	0,96	0,98	1,46	1,69	1,45	1,52	2,65	1,70
Total Cost (\$/lb W)	1,28	1,47	1,23	1,11	1,13	1,27	1,47	1,45	1,16	1,15	1,09	1,12	1,13	1,15	1,21	1,24	1,34	1,27	1,52	1,48
Net Return (\$/lb W)	(0,50)	(0,17)	(0,18)	0,22	0,44	0,02	(0,46)	(0,94)	(0,20)	0,17	(0,14)	(0,33)	(0,17)	(0,18)	0,25	0,45	0,11	0,24	1,14	0,21
November Price (\$/lb W)	0,80	1,11	1,15	1,33	1,49	1,35	1,20	1,15	0,97	1,29	1,10	0,94	0,99	0,99	1,26	1,50	1,48	1,53	2,72	2,59

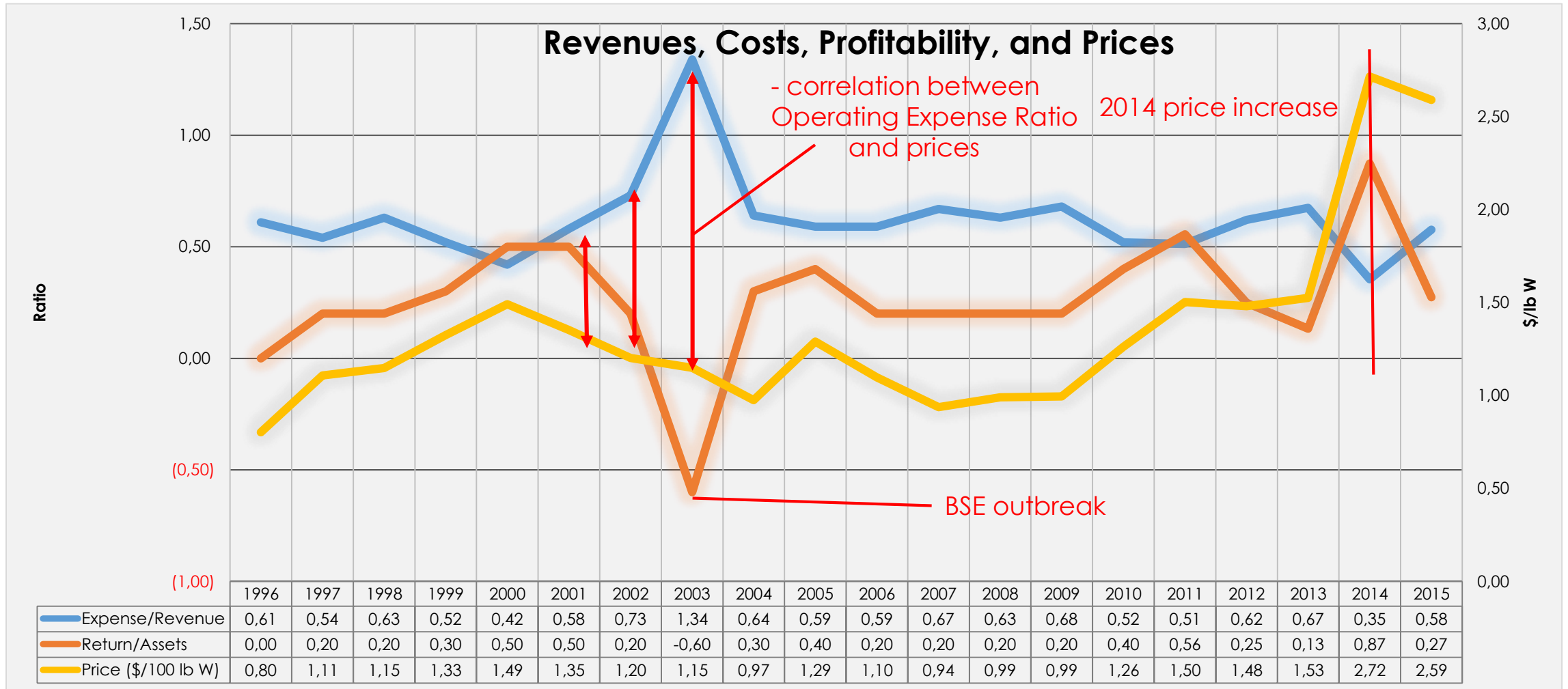
Can the price be used to estimate farm financial health?



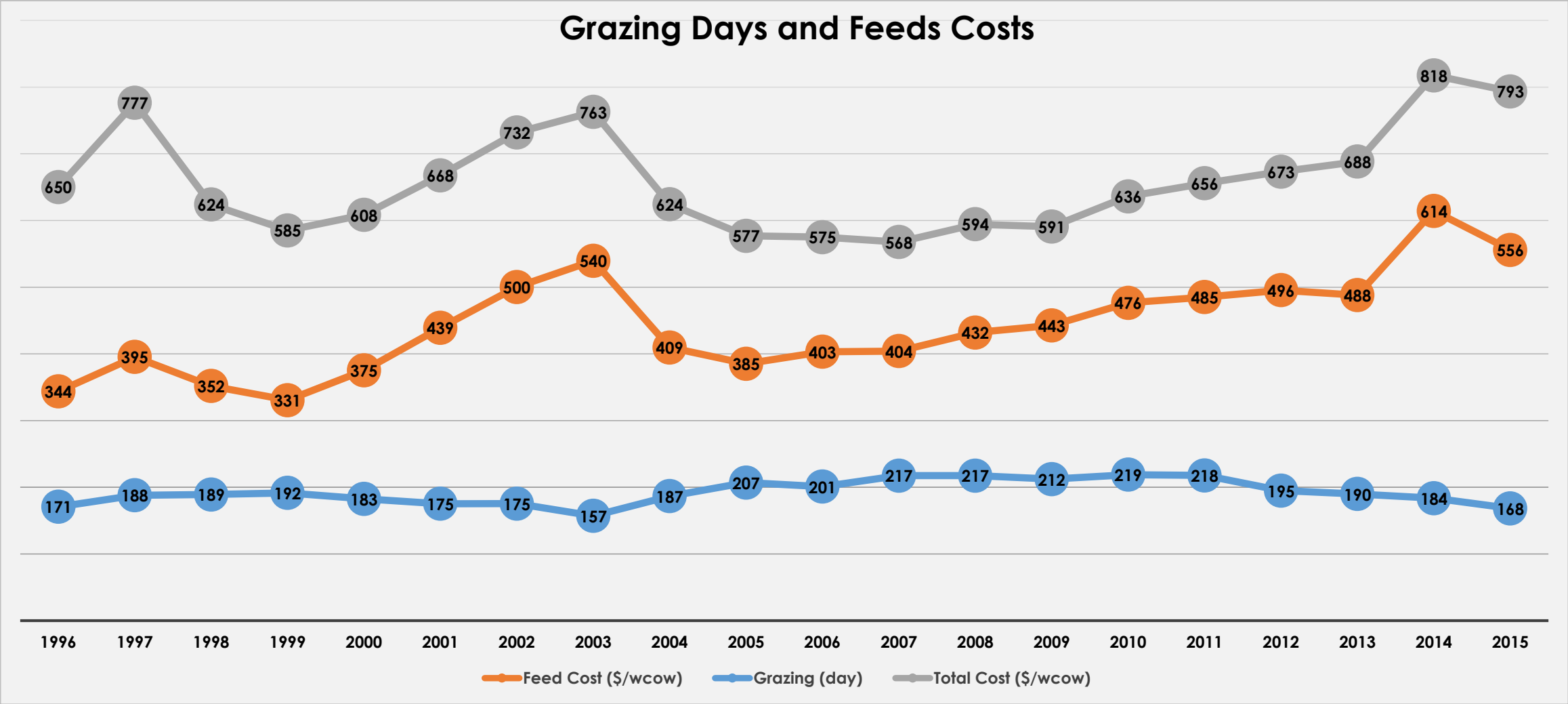
Can the price be used to estimate farm financial health?



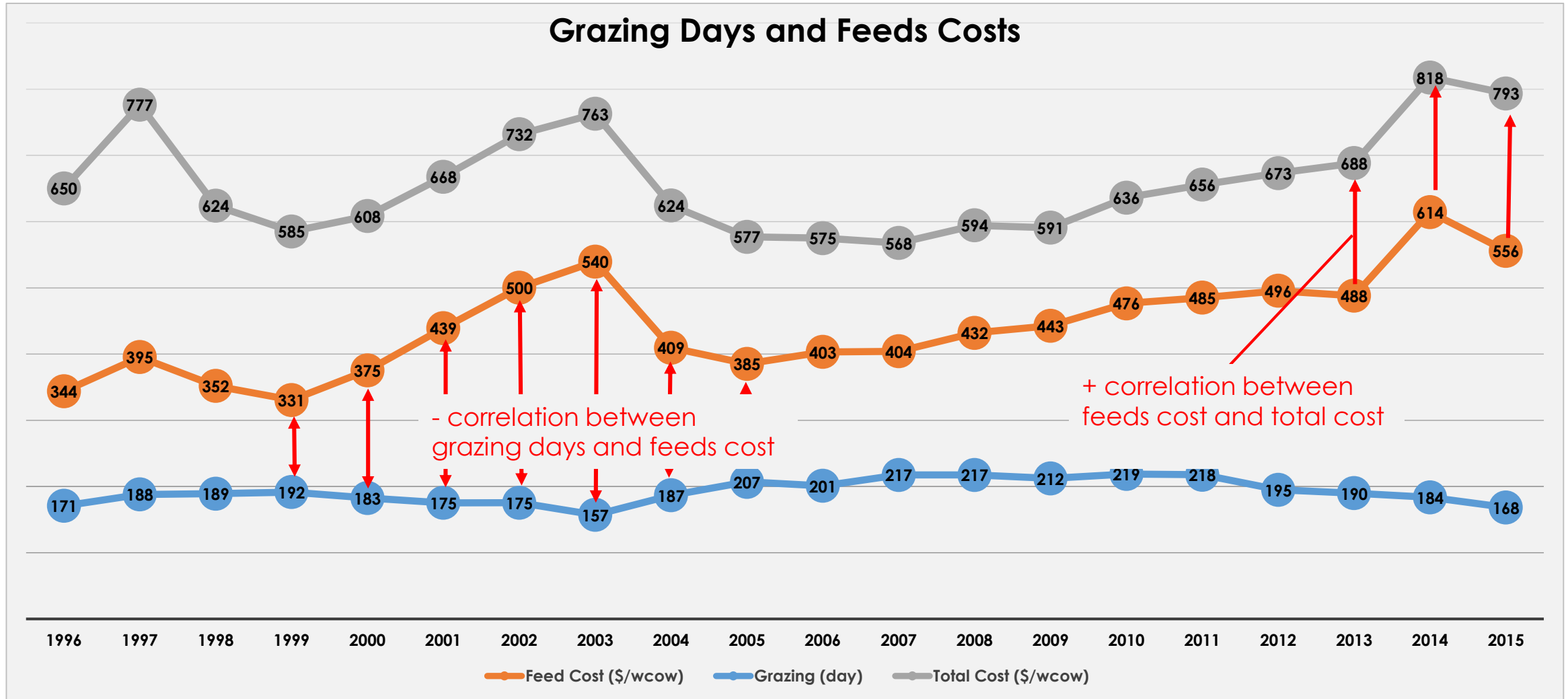
Can the price be used to estimate farm financial health?



Does data support that extended grazing decreases feed cost?



Does data support that extended grazing decreases feed cost?



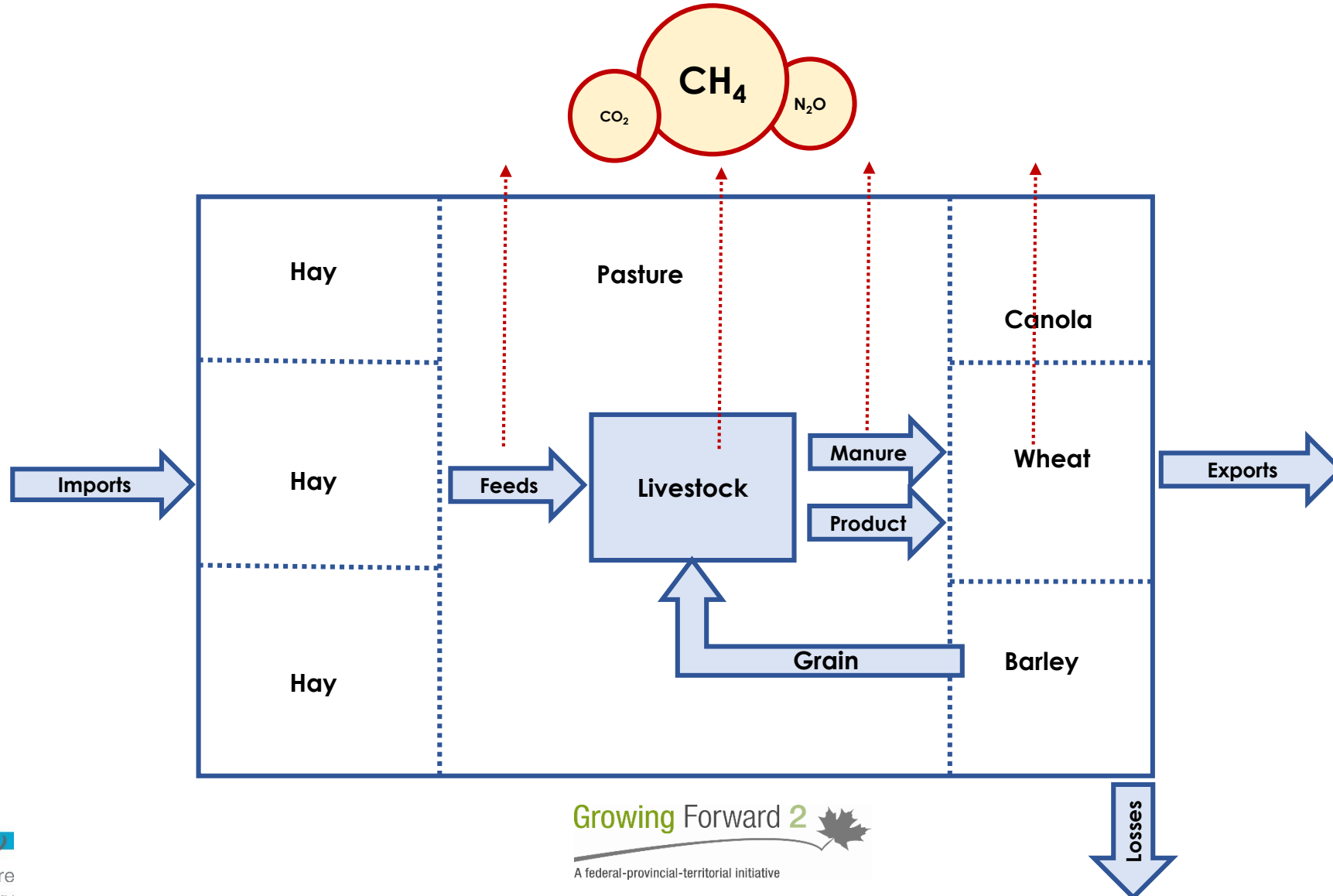
Motivation

- **Increase** an amount of information derived from the collected data by assessing the environmental impacts of the surveyed production systems and technologies

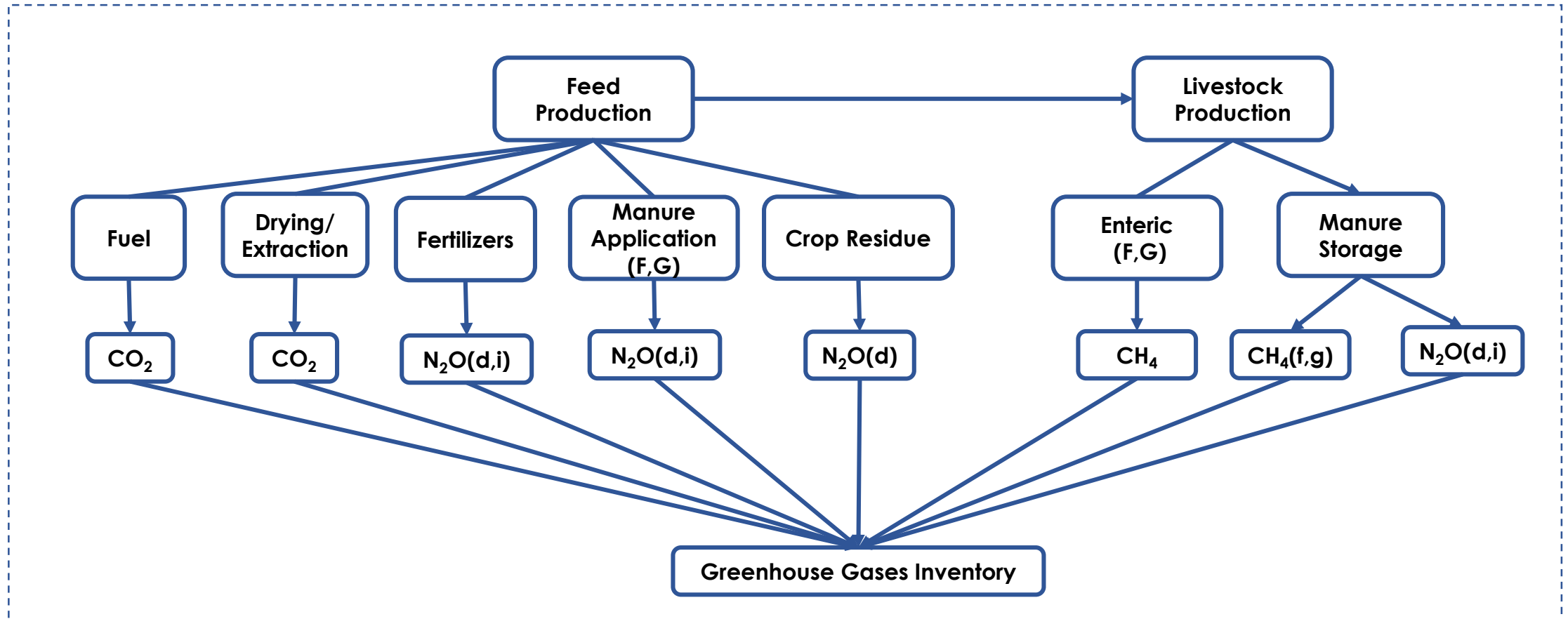
Approach

- Build a separate GHG emission module
- Utilize the IPCC methodology (Phase 1) adjusted for Canadian/Alberta conditions (Phase 2)

Conceptual Model



Emission Inventory



Empirical Model: Equations

Methane (CH₄)

$$CH_4(ferm) = \frac{GE \cdot (GE2CH_4)}{MJ2KG}$$

$$CH_4(manure) = VS \cdot (N_{storloss} \cdot CH_{4MAX}) \cdot M^32KG$$

$$VS = GE \cdot \left(1 - \frac{DE\%}{100}\right) + (GE \cdot URINE_{frac}) \cdot \left(\frac{1 - ASH}{DMKG2MJ}\right)$$

Carbon Dioxide (CO₂)

$$CO_2(tractor) = FUEL_{litre} \cdot (L2CO_2)$$

$$CO_2(dry / extract) = GAS / ELECT \cdot (L / KW2CO_2)$$

Nitrous Oxide (N₂O)

$$N_2O_{direct}(fert) = (N_{applic} \cdot EF_{Napplic}) \cdot (N_2O_N2N_2O)$$

$$N_2O_{indirect}(fert) = (N_{applic} \cdot N_{volfrac} \cdot EF_{Nvol}) \cdot (N_2O_N2N_2O)$$

$$N_2O_{direct}(manure) = (N_{excret} \cdot EF_{Nexcret}) \cdot (N_2O_N2N_2O)$$

$$N_2O_{indirect}(manure) = (N_{excret} \cdot N_{volatfrac} \cdot EF_{Ndeposit}) \cdot (N_2O_N2N_2O)$$

$$N_2O_{direct}(pasture) = (N_{excret} \cdot EF_{Nexcret}) \cdot (N_2O_N2N_2O)$$

$$N_2O_{indirect}(pasture) = (N_{excret} \cdot N_{volatfrac} \cdot EF_{Ndeposit}) \cdot (N_2O_N2N_2O)$$

$$N_2O_{resid} = RESYLD_{DM} \cdot (N_{concfrac})$$

$$RESYLD_{DM} = YLD_{DM} \cdot 0.2_{ifbelow} \left(\frac{RESID_{ratio(above/below)}}{YLD_{ratio}} \right)$$

Empirical Model: Parameters

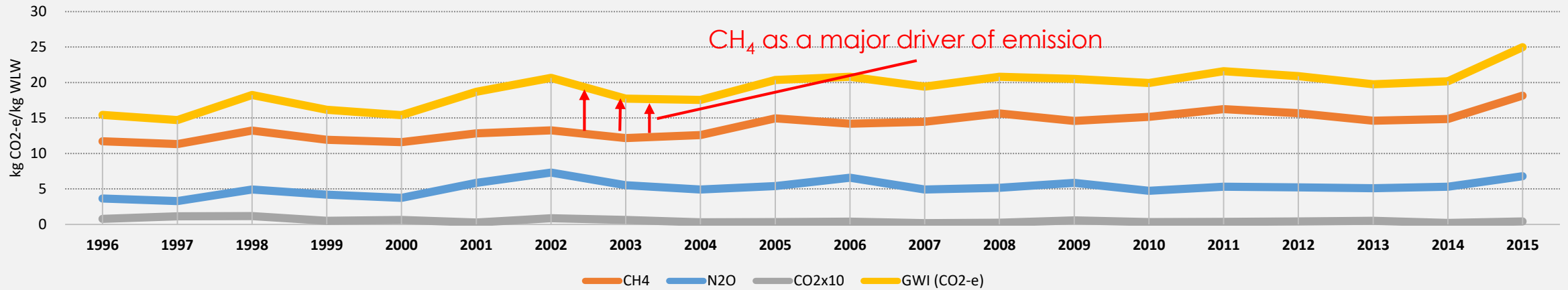
Parameter	Value	Reference
Default Emission Factors for Direct N₂O Emissions		
EF1 [fertilizer, manure, residue] (kg N ₂ O-N/kg of N)	0.01	IPCC, Ch.11, 11.11
EF [manure] (kg N ₂ O-N / kg N excreted)	0.005	IPCC, Ch.10, 10.62
N Retention	0.07	IPCC, Ch10, 10.60
Default Emission, Volatilization and Leaching Factors for Indirect Soil N₂O Emissions		
Frac_GASM [Volatilization] (kg NH ₃ -N+Nox-N) (kg N applied or deposited)	0.2	IPCC, Ch.11, 10.24
EF4 [Volatilization] (kg N ₂ O-N) / (kg of NH ₃ -N+Nox-N volitalized)	0.01	IPCC, Ch.11, 10.24
Frac_GASF [Volatilization from fertilizer] (kg NH ₃ -N + NO _x -N) / (kg N applied)	0.1	IPCC, Ch.11, 10.24
Frac_GASM [Volatilization from manure] (kg NH ₃ -N+Nox-N) (kg N)	0.2	IPCC, Ch.11, 10.24
Volatilization Losses (kg N ₂ O-N) / (kg of NH ₃ -N+Nox-N volitalized)	0.45	IPCC, Ch.10, 10.65
General Nitrous Oxide (N₂O) Simulation Conversions		
Conversion from N ₂ O-N to N ₂ O	1.571	IPCC, Ch. 11, 11.10
Coefficient to account for ratio of above and below residue yields	0.2	Holos: Methodology and Algorithms for Version 1.1.x, 75

Cow-Calf Enterprise Assumptions

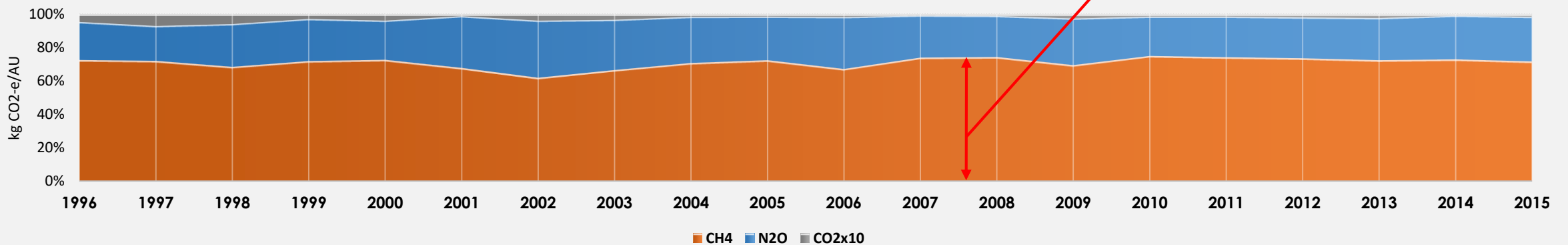
- Only primary sources of energy are used
- The end (functional) product is weaned calves evaluated at farm gate
- Feeds, manure, and residues are calculated and allocated at the farm of production origin

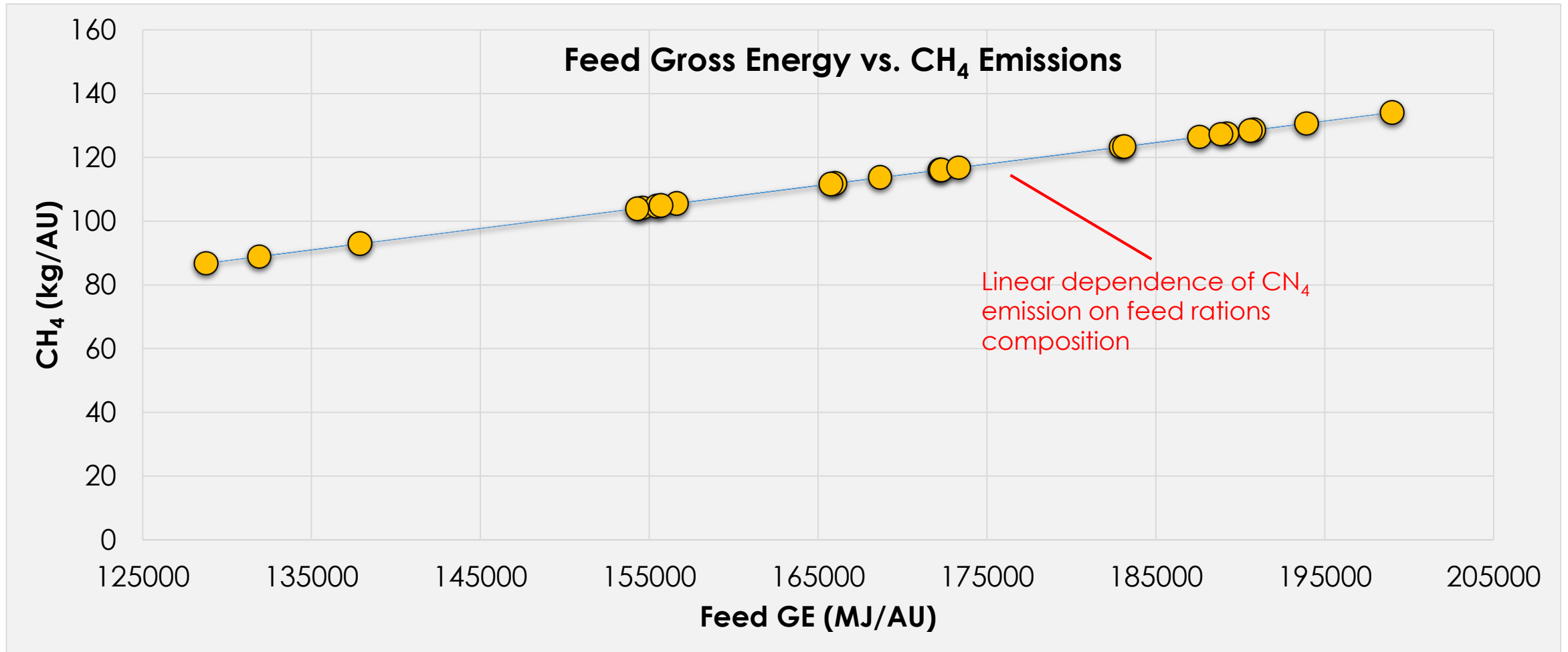
AP\$ GHG Module^{CO₂ N₂O CH₄}

Historic CO₂-e Footprint

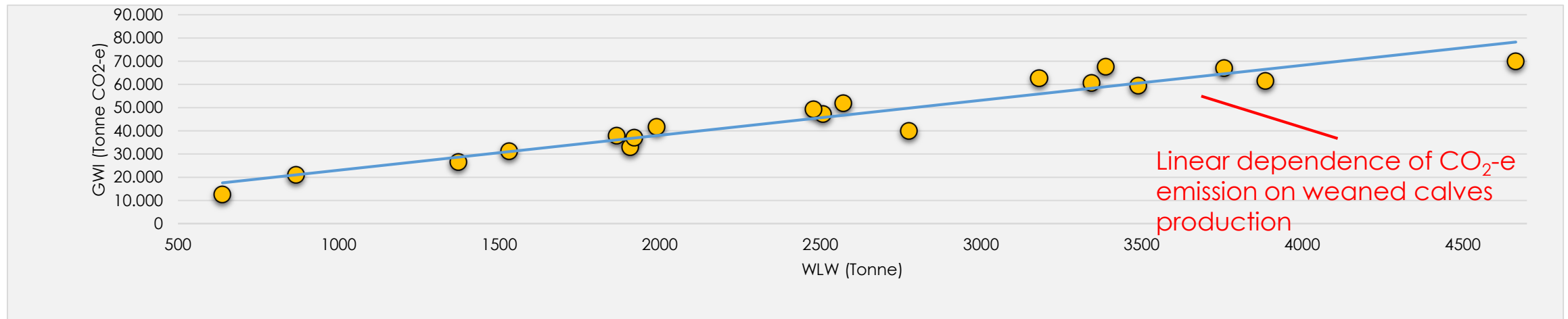
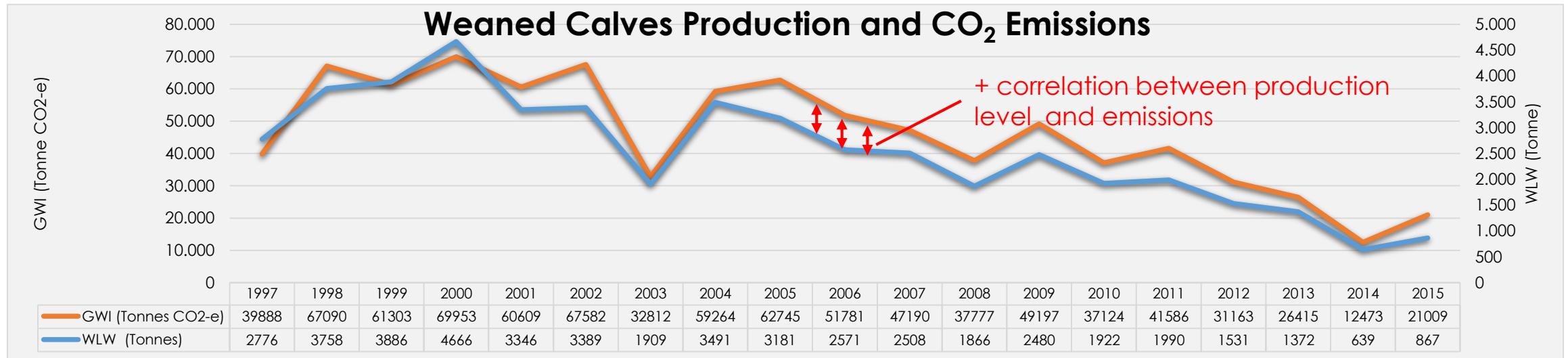


Historic CO₂-e Composition





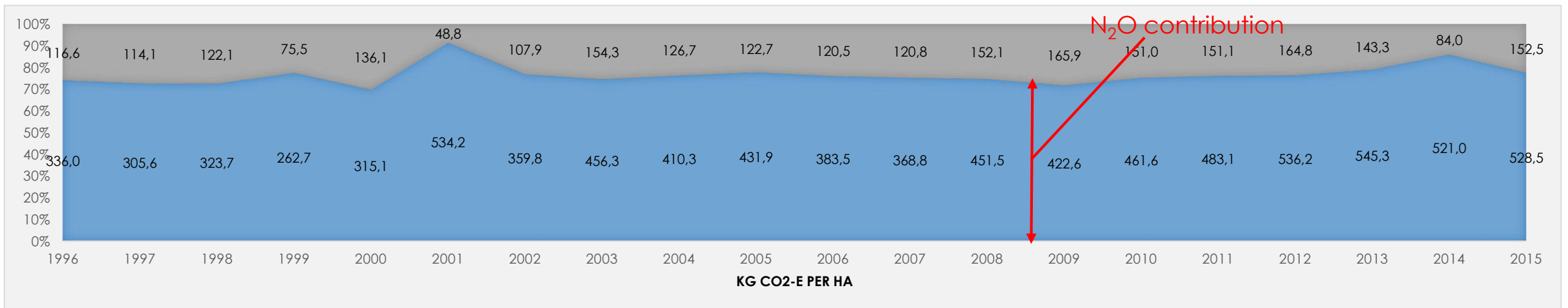
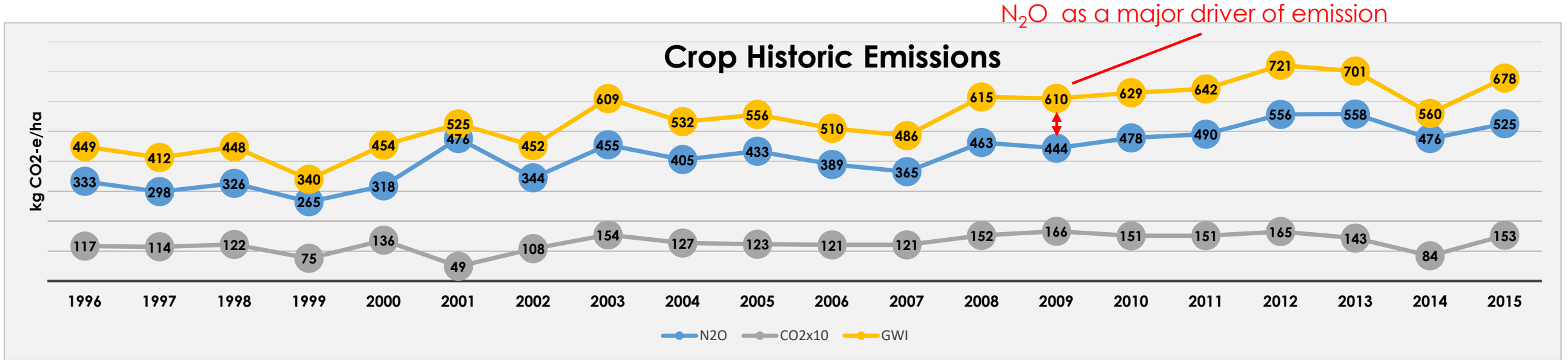
AP\$ GHG Module^{CO₂ N₂O CH₄}



Crops Assumptions

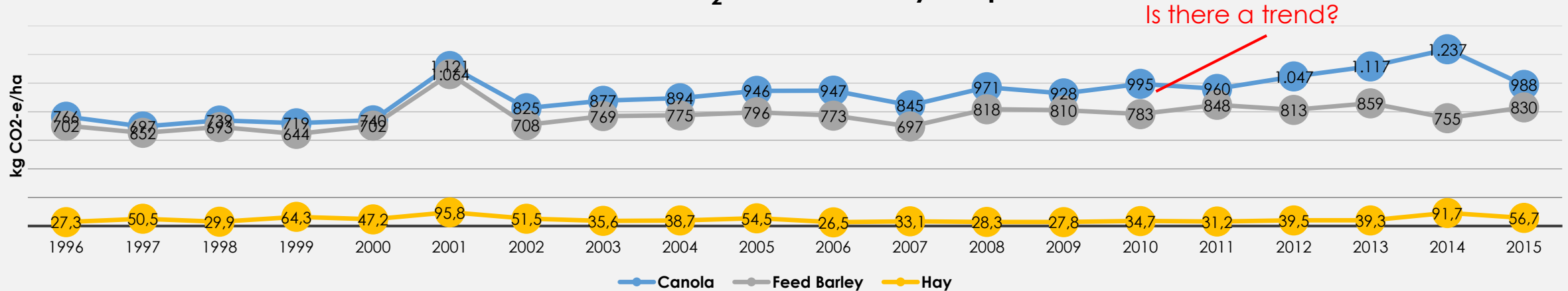
- Only primary sources of energy are used
- The end (functional) product is harvested yield evaluated at the farm gate
- Manure, and residues are calculated and allocated at the farm of production origin
- Emissions from biological nitrogen fixation and its residue decay are not accounted for
- Grasslands do not contribute to N₂O emission

AP\$ GHG Module ^{CO₂}_{N₂O} _{CH₄}

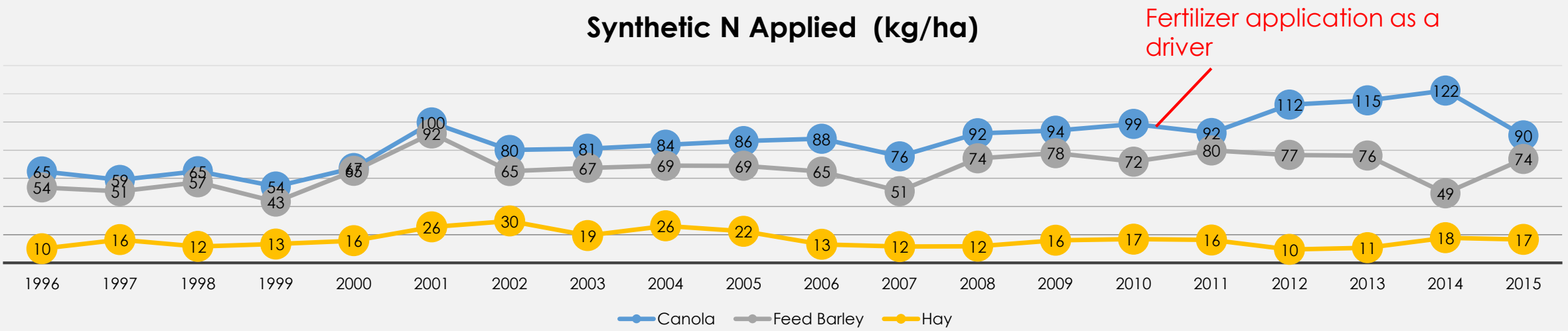


AP\$ GHG Module ^{CO₂}_{N₂O} _{CH₄}

Historic CO₂-e Emissions by Crop



Synthetic N Applied (kg/ha)



Next Steps

- Regional assessment
- Irrigated lands
- Drylots and Grassers
- Carbon storage, tillage, indirect N₂O from leaching

AgriProfit\$ Business Analysis and Research

Thank You!